



TELIA FÖRSÄKRING AB

**FINANCIAL STATEMENTS
December 31, 2020**

TELIA FÖRSÄKRING AB**FINANCIAL STATEMENTS
December 31, 2020
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TELIA FÖRSÄKRING AB

COMMENTARY
December 31, 2020
(EXPRESSED IN SEK)

<u>FINANCIAL RESULTS</u>		<u>2020-12-31</u>	<u>2019-12-31</u>
Gross Premiums Written	SEK	713 251 724	619 572 458
Net Premiums Earned	SEK	691 417 606	603 215 691
Losses Incurred	SEK	-225 175 007	-216 760 856
Net Income before Taxes	SEK	0	0
Assets	SEK	496 797 158	430 976 109
Shareholder's Equity	SEK	204 187 469	204 496 739

Commentary

The net technical result YTD in November is positive by 45.139 MSEK. The affinity business is still growing in all Baltic countries. Gross written premiums in Sweden seem to have a decreasing trend but are still higher than the corresponding period last year.

The result before appropriations and tax was 40.085 MSEK, whereof all was sent to the safety reserve. The net loss for the year was -309 KSEK, all related to tax costs 2019 and 2020. All tax costs related to 2020 and earlier are booked 2020.

The leasing portfolio was negatively affected by the profit sharing agreement with Telia Finance. Costs for profit sharing related to 2018, 2019 and 2020 were taken during the financial year 2020.

No major claim was reported in December.

Administrative costs are higher than last year, mostly due consultancy services related to expansion plans in Finland. The operational expenses in the business plan has been updated accordingly.

In December, a municipality bonds was bought with a par amount of 200 MSEK. Furthermore, a transfer was made from cashpool accounts to an external bank account. The purpose of these transactions is to increase the SCR-ratio.

Administrative

During 2020, and especially in December, an effort has been made to clear all unrecognized balances from the balance sheet. This has resulted in some write-offs with a total net effect of approximately -800 KSEK.

Commentary Affinity SE (provided by WTW)

See appendix

Commentary Affinity EE (provided by WTW)

See appendix

TELIA FÖRSÄKRING AB
STATEMENT OF INCOME AND RETAINED EARNINGS
December 31, 2020

(EXPRESSED IN KSEK)

	<u>2020</u>	<u>Business Plan 2020</u>	<u>2019</u>	<u>Business plan 2020</u>
	Year-to-Date	Year-to-Date	Year-to-Date	Full year
Earned premiums net of reinsurance				
Earned Premiums	711 163	650 000	619 040	650 000
R/I Premium Cost	-19 746	-18 000	-15 824	-18 000
Norwegian natural pool peril	0			
	<u>691 418</u>	<u>632 000</u>	<u>603 216</u>	<u>632 000</u>
Other Technical Income				
	1 284	0	456	0
	<u>1 284</u>	<u>0</u>	<u>456</u>	<u>0</u>
Claims net of reinsurance				
Claims paid & payable	-202 547	-135 000	-201 063	-135 000
Loss adjustment expenses paid	-3 402	0	0	0
R/I share of claims paid	0	0	0	0
Change in IBNR claims reserve	-1 738	0	-3 567	0
Change in claims reserve	-17 454	-135 000	-9 051	-135 000
Change in LAE reserve	-33	0	0	0
Change in r/i share of claims reserve	0	0	-3 080	0
Norsk natur skador	0	0	0	0
	<u>-225 175</u>	<u>-270 000</u>	<u>-216 761</u>	<u>-270 000</u>
Operating expenses				
Commission expenses	-404 019	-324 000	-350 749	-324 000
Operating expenses	-15 295	-14 450	-8 383	-14 450
Pension related costs	-229	0	-160	0
Bonus	-2 846	0	0	0
	<u>-422 388</u>	<u>-338 450</u>	<u>-359 292</u>	<u>-338 450</u>
Net technical result	45 139	23 550	27 619	23 550
Investment result				
Investment Income	135	0	477	0
Gain/Loss on Foreign Exchange	-5 188	0	1 369	0
	<u>-5 053</u>	<u>0</u>	<u>1 846</u>	<u>0</u>
Appropriations	-40 085	0	-29 465	0
Result before taxes	0	23 550	0	23 550
Taxes	-309	0	0	0
NET INCOME	<u><u>-309</u></u>	<u><u>23 550</u></u>	<u><u>0</u></u>	<u><u>23 550</u></u>

TELIA FÖRSÄKRING AB
**BALANCE SHEET
December 31, 2020
(EXPRESSED IN KSEK)**

	<u>2020</u> Year-to-Date	<u>2019</u> Year-to-Date
<u>ASSETS</u>		
Financial Assets		
Cash at bank, cashpool	54 969	381 559
Cash at bank, external	140 015	
Bonds and Other Securities	210 275	0
Deposits with Willis	33 849	3 788
	<u>439 109</u>	<u>385 347</u>
R/I share of technical provision		
R/I share of premium reserve	8 315	9 585
R/I share of claims reserve	0	0
	<u>8 315</u>	<u>9 585</u>
Receivables, prepayment and accrued income		
Insurance Receivables	48 021	130 264
Accounts Receivables Group	0	58
Other receivables	1 181	0
Prepayments	171	1 958
Accrued Income	0	0
	<u>49 373</u>	<u>132 280</u>
TOTAL ASSETS	<u>496 797</u>	<u>527 212</u>
<u>LIABILITIES</u>		
Shareholders Equity		
Subscribed capital 2 000 000 á nom 100 SEK	200 000	200 000
Profit brought forward	4 497	4 497
Profit for the period	-309	30 628
	<u>204 187</u>	<u>235 125</u>
Untaxed reserve	<u>197 141</u>	<u>129 393</u>
	197 141	129 393
Technical provisions		
Premium Reserve	23 645	22 554
Claims and Claims Handling Reserve	57 668	56 530
Norwegian peril	2 334	0
	<u>83 648</u>	<u>79 084</u>
Payables, accruals and deferred income		
Payables Group Contribution	0	0
Insurance Payables	3 748	79 404
Reinsurance payables	0	0
Other Creditors	3 593	2 784
Accruals	1 166	1 228
Taxes Payable	3 314	195
	<u>11 821</u>	<u>83 610</u>
TOTAL LIABILITIES	<u>496 797</u>	<u>527 212</u>

TELIA FÖRSÄKRING AB
**UNDERWRITING ANALYSIS
December 31, 2020
(EXPRESSED IN KSEK)**

	Direct insurance				Received reinsurance		Total
	Affinity*	Leasing	Property damage	Liability	Property damage	Liability	
Earned premiums net of reinsurance							
Gross premiums written	648 526	25 197	20 756	17 806	967	0	713 252
Reinsurer's share of premiums written	0	0	-6 686	-13 413	0	0	-20 100
Change in premium reserve	-1 444	0	-228	-425	8	0	-2 088
Change in r/i share of premium reserve	0	0	23	331	0	0	354
	647 081	25 197	13 865	4 299	976	0	691 418
Other technical income	0	0	691	593	0	0	1 284
Bonuses and rebates	0	0	521	1 036	0	0	1 556
Profit sharing	0	-4 402	0	0	0	0	-4 402
Incurred claims net of reinsurance							
Claims paid & Payable	-179 733	-15 773	-6 031	-4 378	-34	0	-205 949
R/I share of claims paid	0	0	0	0	0	0	0
Change in IBNR claims Reserve	-130	-281	78	-1 405	0	0	-1 738
Change in claims reserve	-15 745	-1 210	3 416	-4 114	165	0	-17 488
Change in r/i share of claims reserve	0	0	0	0	0	0	0
	-195 608	-17 264	-2 538	-9 897	131	0	-225 175
Net operating expenses							
Commission expenses	-403 943	0	-56	-20	0	0	-404 019
Other operating expenses	-13 916	-542	-441	-374	-21	0	-15 295
Depreciation	0	0	0	0	0	0	0
Pension related costs	-208	-8	-7	-6	0	0	-229
	-418 068	-550	-504	-399	-21	0	-419 542
Other technical expenses	0	0	0	0	0	0	0
NET TECHNICAL RESULT	33 406	2 982	12 034	-4 369	1 085	0	45 139

TELIA FÖRSÄKRING AB

UNDERWRITING REPORT December 31, 2020 (EXPRESSED IN ORIGINAL CURRENCY)

Currency	Premium Reserve	Claims Reserve	IBNR	Other Reserves	Total to be matched	Financial Investm	R/I Premium Reserve	R/I Claims Reserve	Comm. Reserve	Premium Receiv.	Total Assets	Deviation in Curr	Deviation in SEK	Currency Risk
KSEK	-16 734	-30 534	-11 074	-2 220	-60 561	400 004	8 315	0	0	31 957	440 276	379 715		
KDKK	-998	0	0	0	-998	3 530	0	0	0	4	3 534	2 535	3 416	342
KEUR	-372	-458	-124	0	-955	1 711	0	0	3	1 482	3 196	2 241	22 468	2 247
KGBP	-8	0	0	0	-8	93	0	0	2	0	95	87	971	97
KNOK	-1 779	-10 409	-159	-119	-12 467	14 398	0	0	0	1 255	15 653	3 186	3 054	305
KPLN	-18	0	0	0	-18	0	0	0	0	0	0	-18	-39	4
KUSD	0	-11	0	0	-11	289	0	0	0	0	289	277	2 265	227
														3 221

Closing rates	
SEK	1,0000
DKK	1,3473
EUR	10,0239
GBP	11,1447
NOK	0,9585
PLN	2,2000
USD	8,1658

TELIA FÖRSÄKRING AB

Details on Affinity Business
November 30, 2020
(EXPRESSED IN SEK)

Company	Gross Premiums Written	Commission Telia	Commission Willis	Net Written Premium	Claims Paid	Change in Outstanding loss reserve	Change in IBNR	Total	Outstanding Loss Reserve	IBNR	Loss Ratio
Total HaleBop 2017	21 133 649	7 956 311	625 184	12 552 154	11 032 965	4 159	0	1 515 030	4 159	0	88%
Total Halebop 2018	44 156 294	17 894 510	1 331 262	24 930 521	18 667 044	8 318	0	6 255 160	8 318	0	75%
Total Halebop 2019	49 029 338	21 701 938	1 456 005	25 871 395	21 178 853	78 190	6 749	4 607 603	78 190	6 749	82%
Total Halebop 2020	53 081 286	24 515 938	1 555 669	27 107 928	15 822 126	5 414 258	955 629	4 915 914	5 414 258	955 629	82%
Total Consumer 2017	169 146 118	86 172 443	5 382 965	77 575 179	72 610 315	26 465	0	4 938 399	26 465	0	94%
Total Consumer 2018	367 233 198	207 594 026	13 117 692	146 521 480	114 520 946	44 477	0	31 956 057	44 477	0	78%
Total Consumer 2019	389 120 624	232 745 880	13 141 864	143 232 880	112 899 449	253 632	35 520	30 044 280	253 632	35 520	79%
Total Consumer 2020	352 031 546	217 792 299	11 548 649	122 690 597	75 499 672	17 997 804	4 449 629	24 743 492	17 997 804	4 449 629	80%
Total Enterprise 2017	20 579 952	13 566 154	789 792	6 224 007	4 150 414	6 732	0	2 066 861	6 732	0	67%
Total Enterprise 2018	54 576 765	38 900 601	1 991 274	13 684 890	9 563 292	13 221	0	4 108 378	13 221	0	70%
Total Enterprise 2019	69 864 191	53 258 587	2 316 500	14 289 105	12 768 510	19 300	7 617	1 493 679	19 300	7 617	90%
Total Enterprise 2020	70 414 501	54 744 678	2 201 456	13 468 367	8 758 974	2 049 416	570 396	2 089 581	2 049 416	570 396	84%
Total Estonia 2017	23 359	12 127	1 051	10 181	39 640	0	0	-29 459	0	0	389%
Total Estonia 2018	7 188 405	3 586 979	323 478	3 277 947	4 489 633	0	0	-1 211 685	0	0	137%
Total Estonia 2019	27 329 633	12 471 758	1 229 833	13 628 042	12 797 331	8 772	287	821 650	8 772	287	94%
Total Estonia 2020	39 941 602	18 276 860	1 797 381	19 867 360	13 832 234	2 275 905	297 143	3 462 078	2 275 905	297 143	83%
Total Latvia 2019	4 652 911	2 146 489	357 853	2 148 568	3 354 250	0	0	-1 205 682	0	0	156%
Total Latvia 2020	25 164 280	11 523 441	1 935 696	11 705 142	9 605 542	783 680	94 784	1 221 136	783 680	94 784	90%
Total Lithuania 2019	20 078 090	8 079 500	903 514	11 095 077	10 683 823	4 386	2 913	403 955	4 386	2 913	96%
Total Lithuania 2020	62 943 389	25 798 168	2 832 432	34 312 790	25 781 321	880 364	186 523	7 464 581	880 364	186 523	78%
Total all companies 2017	210 883 079	107 707 035	6 798 993	96 361 520	87 833 334	37 356	0	8 490 831	37 356	0	91%
Total all companies 2018	473 154 662	267 976 116	16 763 707	188 414 839	147 240 915	66 015	0	41 107 909	66 015	0	78%
Total all companies 2019	560 074 787	330 404 151	19 405 570	210 265 066	173 682 216	364 280	53 086	36 165 484	364 280	53 086	83%
Total all companies 2020	603 576 604	352 651 385	21 871 284	229 152 184	149 299 869	29 401 429	6 554 104	43 896 782	29 401 429	6 554 104	81%
Total UWY	1 847 689 131	1 058 738 688	64 839 553	724 193 609	558 056 334	29 869 079	6 607 190	129 661 006	29 869 079	6 607 190	82%

TELIA FÖRSÄKRING AB

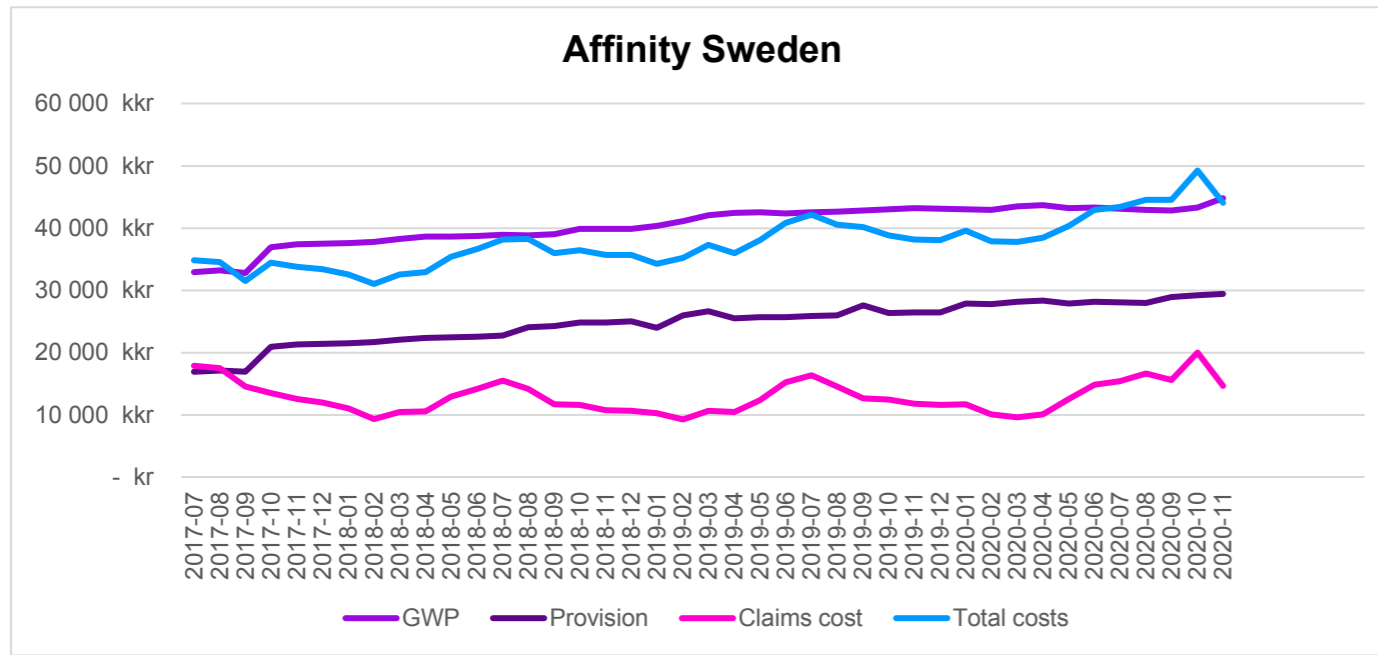
UNDERWRITING ANALYSIS
December 31, 2020
(EXPRESSED IN MSEK)

All figures in MSEK	Affinity	Leasing	FTG Insurance	Total YTD	Business Plan YTD	YTD 2019
Gross Premiums Earned	647,1	25,2	38,9	711,2	650,0	619,0
Reinsurance premiums Earned	0,0	0,0	-19,7	-19,7	-18,0	-15,8
Net Premiums Earned	647,1	25,2	19,1	691,4	632,0	603,2
Other Technical income	0,0	0,0	1,3	1,3	0,0	0,3
Bonuses & rebates	0,0	0,0	1,6	1,6	0,0	0,0
Profit sharing	0,0	-4,4	0,0	-4,4	0,0	
Net claims incurred	-195,6	-17,3	-12,3	-225,2	-270,0	-216,8
Commission expenses	-403,9	0,0	-0,1	-404,0	-324,0	-350,7
Other operating expenses	-14,1	-0,6	-0,8	-15,5	-14,5	-8,4
NET TECHNICAL RESULT	33,4	3,0	8,8	45,1	23,6	27,6

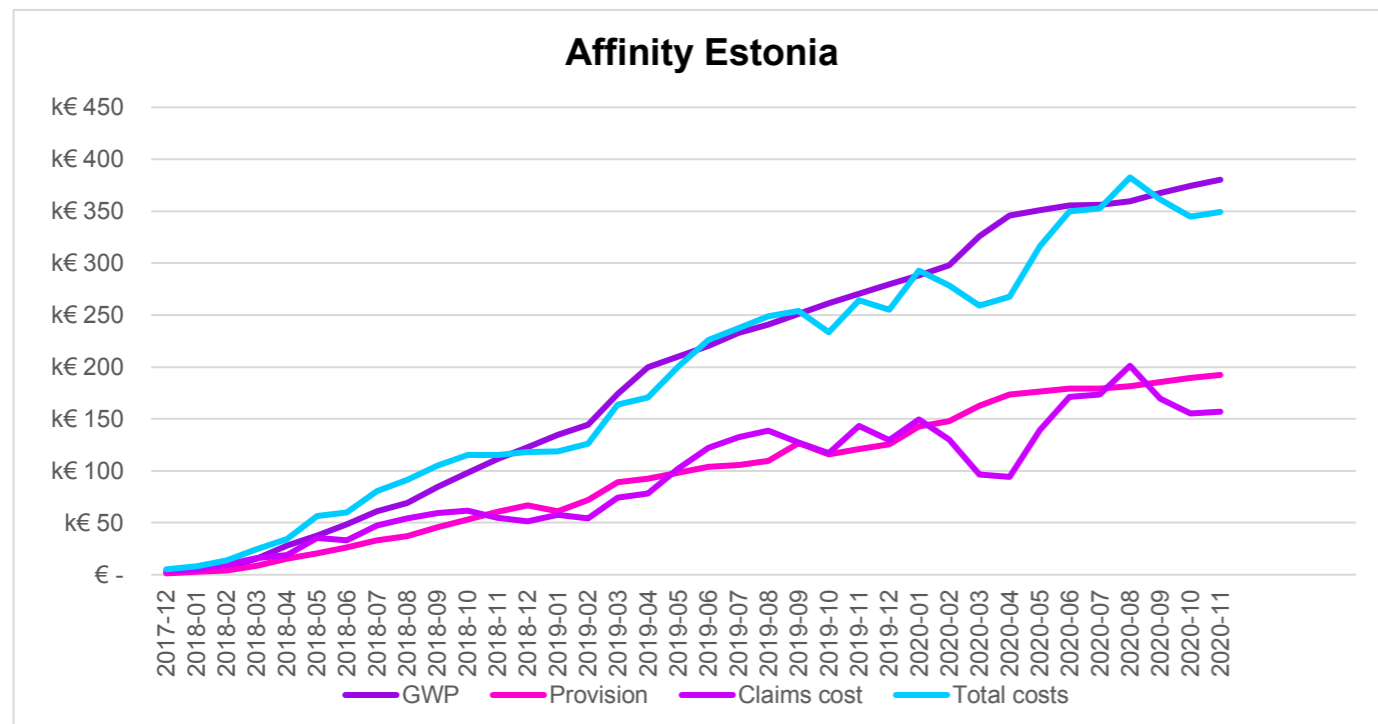
Treasury result		Financial assets	
Treasury result	-5,1	Cash at bank	228,8
<i>Whereof:</i>		<i>Whereof:</i>	
Interest income	0,1	Telia company cash pool	55,0
Changes market value on I	0,0	Willis	33,8
Exchange rate difference	-5,2	Bank	140,0
		Bonds	210,3

TELIA FÖRSÄKRING AB

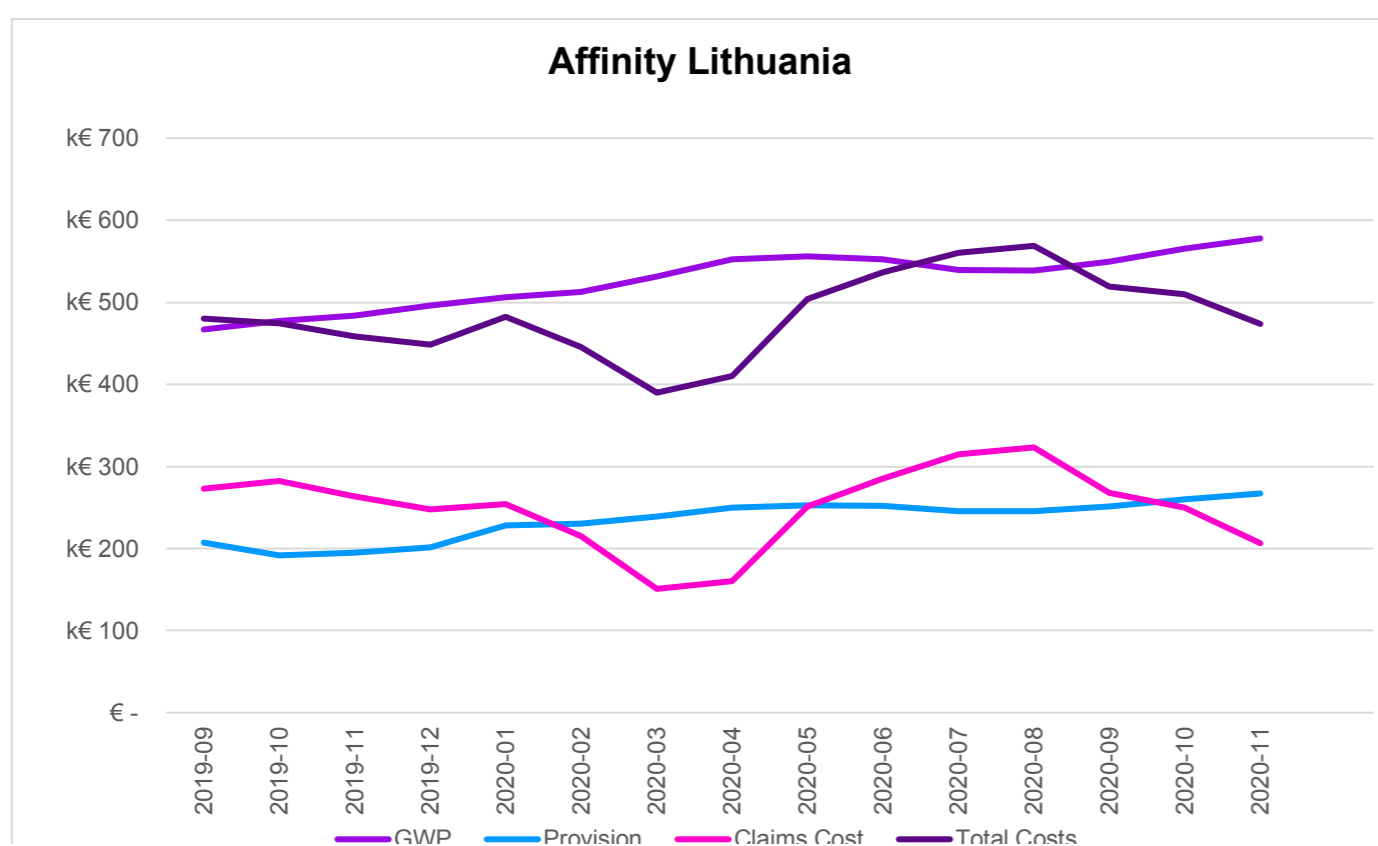
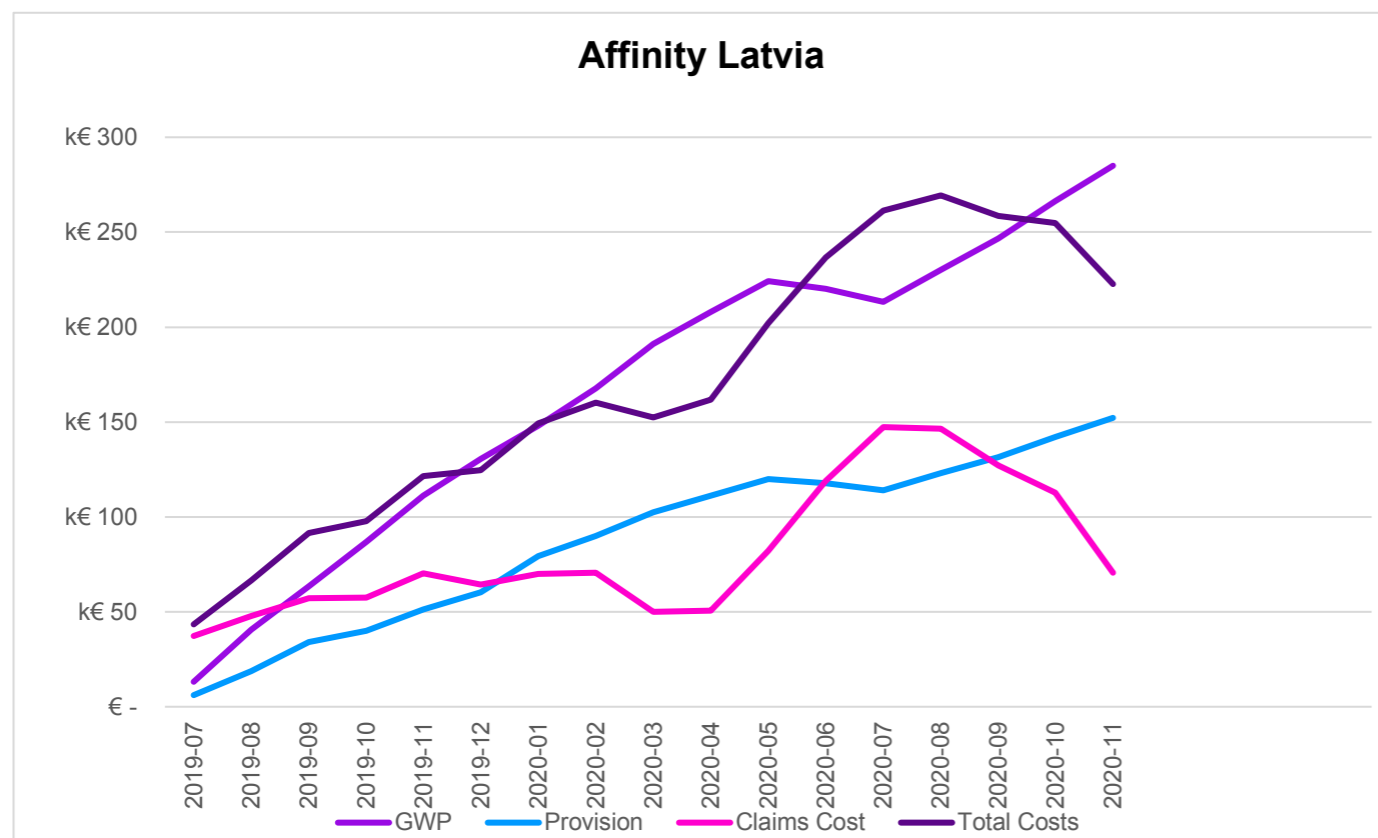
Affinity business
November 30, 2020
(EXPRESSED IN KSEK)



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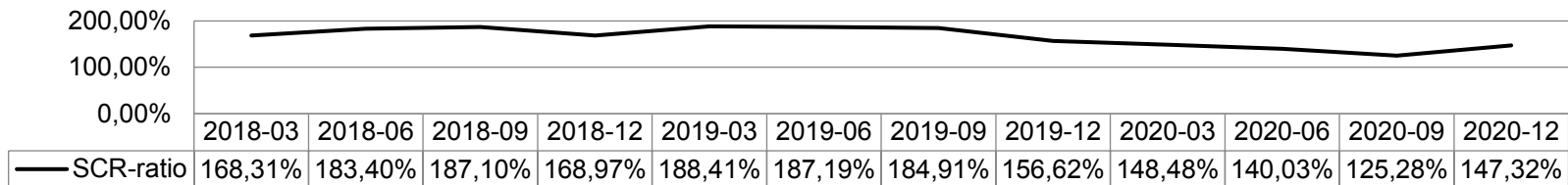
TELIA FÖRSÄKRING AB

Solvency Capital Requirement

Date of latest calculation 31 December 2020

Available and eligible own funds		
Total available own funds to meet the SCR	R0500	358 924 257,28
Total available own funds to meet the MCR	R0510	358 924 257,28
Total eligible own funds to meet the SCR	R0540	358 924 257,28
Total eligible own funds to meet the MCR	R0550	358 924 257,28
SCR	R0580	243 635 056,86
MCR	R0600	60 908 764,21
Ratio of Eligible own funds to SCR	R0620	1,4732
Ratio of Eligible own funds to MCR	R0640	5,8928

SCR-ratio



MCR Ratio

