



TELIA FÖRSÄKRING AB

FINANCIAL STATEMENTS
September 30, 2019

TELIA FÖRSÄKRING AB

FINANCIAL STATEMENTS
September 30, 2019
TABLE OF CONTENTS

Contents	Page
Commentary/Financial Highlights	3
Balance Sheet	4
Income Statement	5
UW Analysis	6
Risk Matching	7

COMMENTARY
September 30, 2019
 (EXPRESSED IN SEK)

<u>FINANCIAL RESULTS</u>		<u>2019-09-30</u>	<u>2018-09-30</u>
Gross Premiums Written	SEK	455 826 960	352 415 483
Net Premiums Earned	SEK	434 361 104	334 091 892
Losses Incurred	SEK	-150 947 352	-106 825 481
Net Income before Taxes	SEK	27 933 307	46 157 722
Assets	SEK	516 570 175	445 849 141
Shareholder's Equity	SEK	232 430 046	250 654 461

Commentary

The September net technical result is positive by 24,15 MSEK. There has been movements in the reserves in September due to seasonal trends, The September 2019 result of the new business is now final. The loss ratio is 100 % overall which is higher than estimated. The loss ratio has decreased since July 2017 and the ratio is striving towards the agreed 90 %. This is according to plan. Due to seasonal effects the loss ratio is always higher during summer period.

The OPEX is 0,65 MSEK lower than the estimated in business plan and 1. MSEK higher than last year mostly due to timing of the invoices.

Commentary Affinity SE (provided by WTW)

See appendix

Commentary Affinity EE (provided by WTW)

See appendix

TELIA FÖRSÄKRING AB
STATEMENT OF INCOME AND RETAINED EARNINGS
September 30, 2019
(EXPRESSED IN KSEK)

	<u>2019</u>	<u>Business</u>	<u>2018</u>	<u>Business plan</u>
	Year-to-Date	Plan 2019	Year-to-Date	2019
		Year-to-Date		Full year
Earned premiums net of reinsurance				
Earned Premiums	446 283	483 375	342 320	644 500
R/I Premium Cost	-11 922	-11 219	-8 228	-14 958
	<u>434 361</u>	<u>472 156</u>	<u>334 092</u>	<u>629 542</u>
Other Technical Income				
	371	0	415	0
	<u>371</u>	<u>0</u>	<u>415</u>	<u>0</u>
Claims net of reinsurance				
Claims paid & payable	-120 318	-97 145	-102 445	-129 526
R/I share of claims paid	0	0	0	0
Change in IBNR claims reserve	-2 385	0	-3 334	0
Change in claims reserve	-25 164	-97 145	-1 229	-129 526
Change in r/i share of claims reserve	-3 080	0	182	0
	<u>-150 947</u>	<u>-194 289</u>	<u>-106 825</u>	<u>-259 052</u>
Operating expenses				
Commission expenses	-254 261	-254 748	-181 285	-339 664
Operating expenses	-5 378	-6 024	-4 192	-8 033
Depreciation	0	0	0	0
Bonus	0	0	0	0
	<u>-259 638</u>	<u>-260 772</u>	<u>-185 476</u>	<u>-347 697</u>
Net technical result	24 147	17 095	42 205	22 793
Investment result				
Investment Income	312	0	8	0
Pension related costs	-97	0	-84	0
Unrealized Gain/Loss - Investments	0	0	0	0
Gain/Loss on Foreign Exchange	3 571	0	4 029	0
	<u>3 786</u>	<u>0</u>	<u>3 953</u>	<u>0</u>
Appropriations	0	0	0	0
Result before taxes	27 933	17 095	46 158	22 793
Taxes	0	0	0	0
NET INCOME	<u>27 933</u>	<u>17 095</u>	<u>46 158</u>	<u>22 793</u>

TELIA FÖRSÄKRING AB
**BALANCE SHEET
September 30, 2019
(EXPRESSED IN KSEK)**

	<u>2019</u>	<u>2018</u>
	Year-to-Date	Year-to-Date
<u>ASSETS</u>		
Financial Assets		
Cash at bank	388 134	328 138
Bonds and Other Securities	0	0
Deposits with Willis	1 132	1 655
	<u>389 266</u>	<u>329 793</u>
R/I share of technical provision		
R/I share of premium reserve	12 780	8 155
R/I share of claims reserve	0	4 066
	<u>12 780</u>	<u>12 221</u>
Receivables, prepayment and accrued income		
Insurance Receivables	112 547	85 847
Accounts Receivables Group	58	1
Prepayments	1 919	2 308
Accrued Income	0	0
	<u>114 524</u>	<u>88 156</u>
TOTAL ASSETS	<u><u>516 570</u></u>	<u><u>430 170</u></u>
<u>LIABILITIES</u>		
Shareholders Equity		
Subscribed capital 2 000 000 á nom 100 SEK	200 000	200 000
Profit brought forward	4 497	4 497
Profit for the period	27 933	43 113
	<u>232 430</u>	<u>247 610</u>
Untaxed reserve	<u>129 393</u>	<u>70 428</u>
	129 393	70 428
Technical provisions		
Premium Reserve	28 879	25 410
Claims and Claims Handling Reserve	59 015	53 819
	<u>87 894</u>	<u>79 229</u>
Payables, accruals and deferred income		
Payables Group Contribution	0	0
Insurance Payables	54 708	28 856
Other Creditors	11 434	1 991
Accruals	478	667
Taxes Payable	233	1 389
	<u>66 853</u>	<u>32 903</u>
TOTAL LIABILITIES	<u><u>516 570</u></u>	<u><u>430 170</u></u>

TELIA FÖRSÄKRING AB
UNDERWRITING ANALYSIS
September 30, 2019
(EXPRESSED IN KSEK)

	Direct insurance				Received reinsurance		Total
	Affinity*	Leasing	Property damage	Liability	Property damage	Liability	
Earned premiums net of reinsurance							
Gross premiums written	404 189	16 573	20 356	16 356	-1 480	-167	455 827
Outward reinsurance premium cost	0	0	-8 384	-11 250	0	0	-19 634
Change in premium reserve	0	0	-4 412	-7 714	2 370	212	-9 544
Change in r/i share of premium reserve	0	0	1 042	5 965	308	397	7 712
	404 189	16 573	8 601	3 358	1 197	443	434 361
Other technical income	0	0	190	118	56	8	371
Incurred claims net of reinsurance							
Claims paid & Payable	-108 140	-11 716	-2 862	-157	-476	0	-123 351
R/I share of claims paid	0	0	440	0	2 593	0	3 032
Change in IBNR claims Reserve	-1 903	-483	0	0	0	0	-2 385
Change in claims reserve	-14 043	34	-990	-10 308	143	0	-25 164
Change in r/i share of claims reserve	0	0	-447	0	-2 633	0	-3 080
	-124 085	-12 165	-3 858	-10 465	-374	0	-150 947
Net operating expenses							
Commission expenses	-253 823	0	-315	-28	-93	-2	-254 261
Other operating expenses	-2 021	-1 182	-1 185	-423	-531	-36	-5 378
Depreciation	0	0	0	0	0	0	0
Bonus	0	0	0	0	0	0	0
Other technical expenses	0	0	0	0	0	0	0
NET TECHNICAL RESULT	24 260	3 227	3 433	-7 441	256	412	24 147

TELIA FÖRSÄKRING AB

UNDERWRITING REPORT September 30, 2019 (EXPRESSED IN ORIGINAL CURRENCY)

Currency	Premium Reserve	Claims Reserve	Comm. Reserve	Other Reserves	Total to be matched	Financial Investm	R/I Premium Reserve	R/I Claims Reserve	Comm. Reserve	Premium Receiv.	Total Assets	Deviation in Curr	Deviation in SEK	Currency Risk
KSEK	-16 618	-40 812	-223	0	-57 653	308 956	12 780	0	0	92 947	414 683	357 030		
KDKK	-1 553	-242		0	-1 796	3 701		0		1 819	5 520	3 724	5 351	535
KEUR	-621	-1 468		0	-2 089	2 584		0	0	1 776	4 360	2 271	24 368	2 437
KGBP	-14	-2		0	-15	78		0	0	7	85	70	845	84
KNOK	-2 897	-1 056		0	-3 953	13 740		0		-1 516	12 224	8 270	8 933	893
KPLN	-28	-2		0	-30			0		41	41	12	29	3
KUSD	0	-96		0	-96	3 211		0	0	-63	3 148	3 052	29 920	2 992
														6 945

Technical Provision	
	KSEK
Technical Provisions	87 894
R/I share of Technical Provisions	-12 780
Technical Provisions net	75 114
Assets used for balancing Technical provisions	82 625
Debt coverage	110%

Closing rates	
SEK	1.0000
DKK	1.4371
EUR	10.7287
GBP	12.0696
NOK	1.0801
PLN	2.4517
USD	9.8047

TELIA FÖRSÄKRING AB

Details on Affinity Business
September 30, 2019
(EXPRESSED IN ORIGINAL CURRENCY)

Company	Gross Premiums Written	Commission Telia	Commission Willis	Net Written Premium	Claims Paid	Change in Outstanding loss reserve	Change in IBNR	Total	Outstanding Loss Reserve	IBNR	Loss Ratio
Total HaleBop 2017	21 133 649	7 956 311	625 184	12 552 154	11 030 006	1 299	0	1 520 849	1 299	0	88%
Total Halebop 2018	44 156 294	17 894 510	1 115 171	25 146 613	18 558 117	21 288	10 846	6 556 361	21 288	10 846	74%
Total Halebop 2019	35 858 179	15 814 913	1 066 554	18 976 712	11 558 100	4 516 013	1 119 241	1 783 358	4 516 013	1 119 241	91%
Total Consumer 2017	169 146 118	86 172 443	5 382 965	77 575 179	72 497 286	-253 098	0	5 330 991	-253 098	0	93%
Total Consumer 2018	367 233 198	207 594 026	10 912 525	148 726 647	113 640 496	-144 350	74 842	35 155 659	-144 350	74 842	76%
Total Consumer 2019	291 413 781	173 608 690	9 890 894	107 914 197	62 762 411	19 109 624	5 128 815	20 913 347	19 109 624	5 128 815	81%
Total Enterprice 2017	20 579 952	13 566 154	789 792	6 224 007	4 150 414	-20 691	0	2 094 284	-20 691	0	66%
Total Enterprice 2018	54 576 765	38 900 601	1 694 378	13 981 786	9 446 937	-35 639	4 994	4 565 494	-35 639	4 994	67%
Total Enterprice 2019	51 447 596	39 098 802	1 722 444	10 626 350	7 023 486	1 546 179	692 277	1 364 409	1 546 179	692 277	87%
Total Estonia 2017	24 020	12 470	1 081	10 469	42 427	0	0	-31 958	0	0	405%
Total Estonia 2018	7 391 719	3 688 432	332 627	3 370 660	4 789 048	-42 113	0	-1 376 275	-42 113	0	141%
Total Estonia 2019	19 397 087	8 933 258	872 869	9 590 960	8 727 928	714 284	262 517	-113 768	714 284	262 517	101%
Total Latvia 2019	1 261 551	584 440	97 021	580 091	1 513 805	306 707	53 939	-1 294 360	306 707	53 939	323%
Total Lithuania 2019	5 009 985	1 998 235	225 449	2 786 301	1 925 839	622 822	251 123	-13 483	622 822	251 123	100%
Total all companies 2017	210 883 739	107 707 378	6 799 022	96 361 808	87 720 133	-272 490	0	8 914 166	-272 490	0	91%
Total all companies 2018	473 357 976	268 077 569	14 054 701	191 225 706	146 434 599	-200 813	90 681	44 901 239	-200 813	90 681	77%
Total all companies 2019	404 388 180	240 038 338	13 875 230	150 474 611	93 511 568	26 815 629	7 507 912	22 639 502	26 815 629	7 507 912	85%
Total UWY	1 088 629 895	615 823 285	34 728 954	438 062 125	327 666 300	26 342 326	7 598 593	76 454 907	26 342 326	7 598 593	83%

TELIA FÖRSÄKRING AB

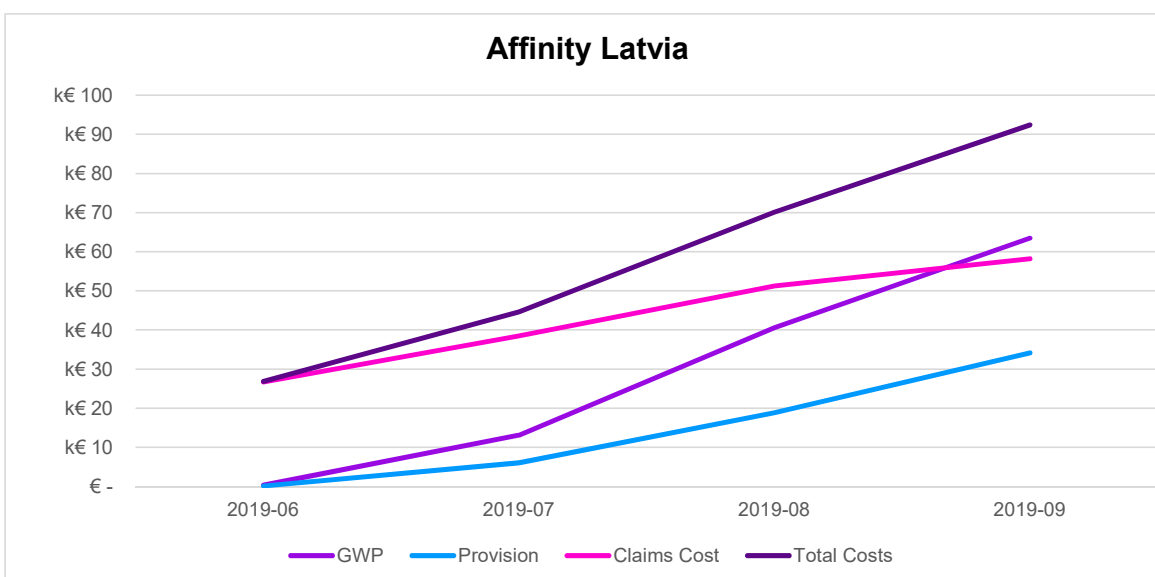
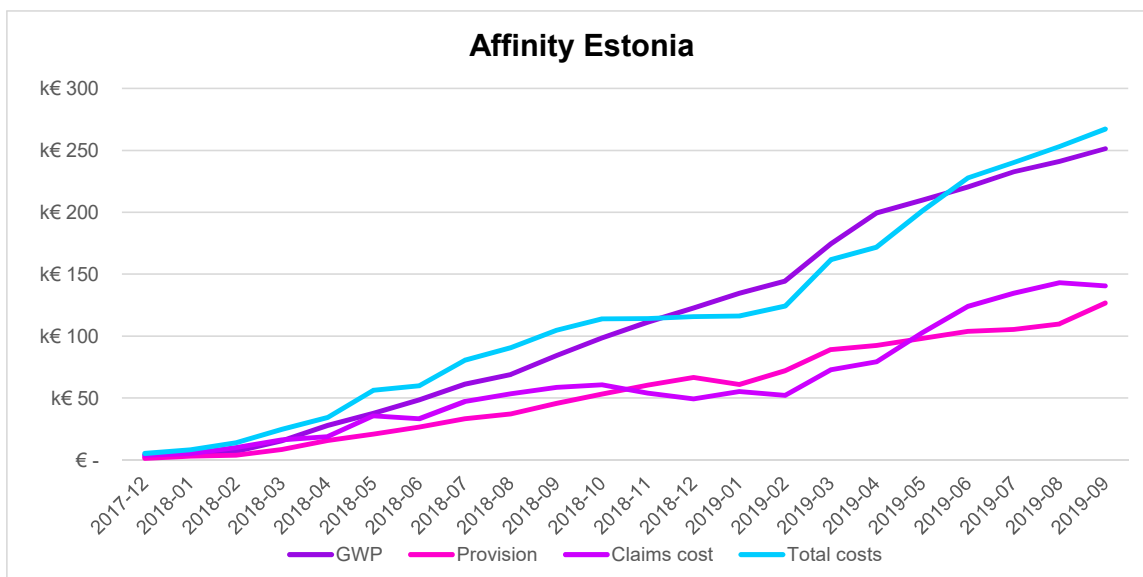
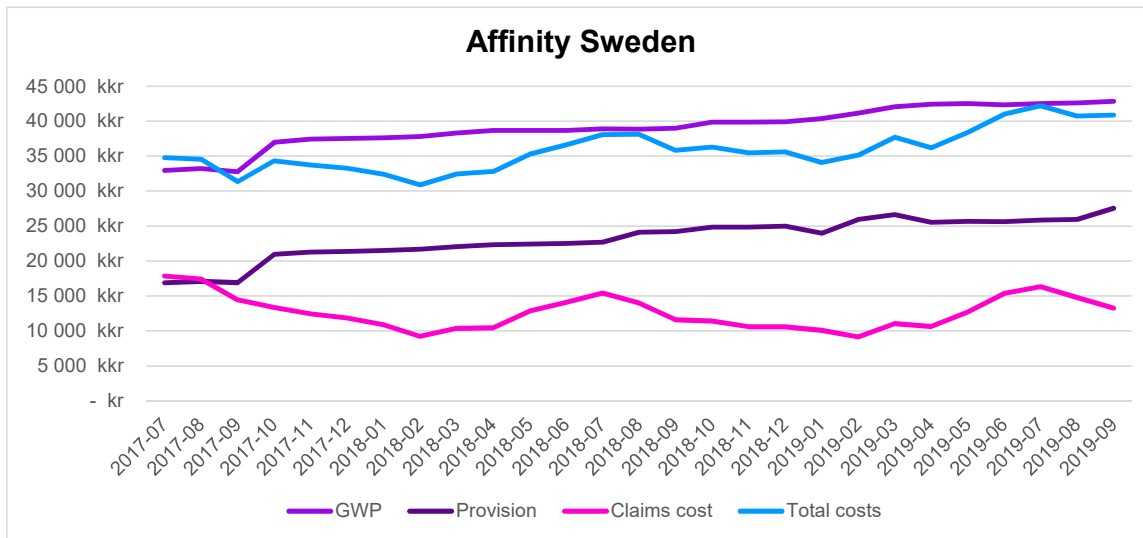
UNDERWRITING ANALYSIS
September 30, 2019
(EXPRESSED IN MSEK)

All figures in MSEK	Affinity	Leasing	FTG Insurance	Total YTD	Business Plan YTD
Gross Premiums Earned	404.2	16.6	25.5	446.3	483.4
Reinsurance premiums Earned	0.0	0.0	-11.9	-11.9	-11.2
Net Premiums Earned	404.2	16.6	13.6	434.4	472.2
Other Technical income	0.0	0.0	0.4	0.4	
Net claims incurred	-124.1	-12.2	-14.7	-150.9	-194.3
Commission expenses	-253.8	0.0	-0.4	-254.3	-254.7
Other operating expenses	-2.0	-1.2	-2.2	-5.4	-6.0
NET TECHNICAL RESULT	24.3	3.2	-3.7	24.1	17.1

Treasury result		Financial assets	
Treasury result	3.8	Cash at bank	389.3
<i>Whereof:</i>		<i>Whereof:</i>	
Interest income	0.3	Telia company	388.1
Pension related costs	-0.1	Willis	1.1
Changes market value on bonds	0.0		
Exchange rate difference	3.6		

TELIA FÖRSÄKRING AB

Affinity business
September 30, 2019
(EXPRESSED IN KSEK)



TELIA FÖRSÄKRING AB

Solvency Capital Requirement
September 30, 2019
(EXPRESSED IN KSEK)

Available and eligible own funds	Total available own funds to meet the SCR	R0500	355,027,202
	Total available own funds to meet the MCR	R0510	353,045,106
	Total eligible own funds to meet the SCR	R0540	355,027,202
	Total eligible own funds to meet the MCR	R0550	353,045,106
SCR		R0580	191,996,061
MCR		R0600	47,999,015
Ratio of Eligible own funds to SCR		R0620	184.91%
Ratio of Eligible own funds to MCR		R0640	735.53%

