



TELIA FÖRSÄKRING AB

FINANCIAL STATEMENTS
December 31, 2019

TELIA FÖRSÄKRING AB**FINANCIAL STATEMENTS
December 31, 2019
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COMMENTARY
December 31, 2019
 (EXPRESSED IN SEK)

<u>FINANCIAL RESULTS</u>		<u>2019-12-31</u>	<u>2018-12-31</u>
Gross Premiums Written	SEK	619 572 458	519 939 893
Net Premiums Earned	SEK	603 215 691	509 585 066
Losses Incurred	SEK	-216 760 856	-168 980 543
Net Income before Taxes	SEK	0	0
	560916		
Assets	SEK	430 976 109	388 742 232
Shareholder's Equity	SEK	204 496 739	204 496 739

Commentary

The December net technical result is positive by 27.8 MSEK. There has been movements in the reserves in December due to seasonal trends, also Willis had a problem with the claims resulting in a larger reserve back in november which is now handled. The December 2019 result of the new business is now final. The loss ratio is 82 % overall which is lower than estimated.

The OPEX is slightly higher than the estimated in business plan and last year mostly due to increased business in Telia Försäkring.

Commentary Affinity SE (provided by WTW)

See appendix

Commentary Affinity EE (provided by WTW)

See appendix

TELIA FÖRSÄKRING AB

STATEMENT OF INCOME AND RETAINED EARNINGS December 31, 2019 (EXPRESSED IN KSEK)

	2019 <u>Year-to-Date</u>	Business Plan 2019 <u>Year-to-Date</u>	2018 <u>Year-to-Date</u>	Business plan 2019 <u>Full year</u>
Earned premiums net of reinsurance				
Earned Premiums	619 040	644 500	521 907	644 500
R/I Premium Cost	-15 824	-14 958	-12 322	-14 958
	<u>603 216</u>	<u>629 542</u>	<u>509 585</u>	<u>629 542</u>
	560 916			
Other Technical Income	<u>456</u>	<u>0</u>	<u>617</u>	<u>0</u>
	456	0	617	0
Claims net of reinsurance				
Claims paid & payable	-201 063	-129 526	-186 583	-129 526
R/I share of claims paid	0	0	0	0
Change in IBNR claims reserve	-3 567	0	-2 499	0
Change in claims reserve	-9 051	-129 526	20 941	-129 526
Change in r/i share of claims reserve	-3 080	0	-840	0
	<u>-216 761</u>	<u>-259 052</u>	<u>-168 981</u>	<u>-259 052</u>
Operating expenses				
Commission expenses	-350 749	-339 664	-282 015	-339 664
Operating expenses	-8 383	-8 033	-7 383	-8 033
Depreciation	0	0	0	0
Bonus	0	0	0	0
	<u>-359 132</u>	<u>-347 697</u>	<u>-289 398</u>	<u>-347 697</u>
Net technical result	27 779	22 793	51 824	22 793
Investment result				
Investment Income	477	0	19	0
Pension related costs	-160	0	-126	0
Unrealized Gain/Loss - Investments	0	0	0	0
Gain/Loss on Foreign Exchange	1 369	0	2 938	0
	<u>1 686</u>	<u>0</u>	<u>2 831</u>	<u>0</u>
Appropriations	-29 465	0	-54 655	0
Result before taxes	0	22 793	0	22 793
Taxes	0	0	0	0
NET INCOME	<u>0</u>	<u>22 793</u>	<u>0</u>	<u>22 793</u>

TELIA FÖRSÄKRING AB
**BALANCE SHEET
December 31, 2019
(EXPRESSED IN KSEK)**

	<u>2019</u>	<u>2018</u>
	Year-to-Date	Year-to-Date
<u>ASSETS</u>		
Financial Assets		
Cash at bank	385 113	339 450
Bonds and Other Securities	0	0
Deposits with Willis	560916 2 281	4 013
	<u>387 394</u>	<u>343 462</u>
R/I share of technical provision		
R/I share of premium reserve	7 961	5 068
R/I share of claims reserve	0	3 080
	<u>7 961</u>	<u>8 147</u>
Receivables, prepayment and accrued income		
Insurance Receivables	35 002	35 046
Accounts Receivables Group	0	29
Prepayments	619	2 058
Accrued Income	0	0
	<u>35 621</u>	<u>37 132</u>
TOTAL ASSETS	<u><u>430 976</u></u>	<u><u>388 742</u></u>
<u>LIABILITIES</u>		
Shareholders Equity		
Subscribed capital 2 000 000 á nom 100 SEK	200 000	200 000
Profit brought forward	4 497	4 497
Profit for the period	0	0
	<u>204 497</u>	<u>204 497</u>
Untaxed reserve	<u>158 866</u>	<u>129 399</u>
	158 866	129 399
Technical provisions		
Premium Reserve	19 660	19 237
Claims and Claims Handling Reserve	43 230	30 578
	<u>62 890</u>	<u>49 815</u>
Payables, accruals and deferred income		
Payables Group Contribution	0	0
Insurance Payables	1 137	746
Other Creditors	2 781	2 785
Accruals	592	1 501
Taxes Payable	213	0
	<u>4 724</u>	<u>5 032</u>
TOTAL LIABILITIES	<u><u>430 976</u></u>	<u><u>388 742</u></u>

TELIA FÖRSÄKRING AB

UNDERWRITING ANALYSIS December 31, 2019 (EXPRESSED IN KSEK)

	Direct insurance				Received reinsurance		Total
	Affinity*	Leasing	Property damage	Liability	Property damage	Liability	
Earned premiums net of reinsurance							
Gross premiums written	560 916	22 822	20 356	16 356	-711	-167	619 572
Outward reinsurance premium cost	0	0	-8 215	-10 503	0	0	-18 718
Change in premium reserve	0	0	709	-3 602	2 148	212	-533
Change in r/i share of premium reserve	0	0	-495	3 314	-146	221	2 894
	560 916	22 822	12 355	5 565	1 291	266	603 216
Other technical income	0	0	217	164	64	11	456
Incurred claims net of reinsurance							
Claims paid & Payable	-169 747	-16 525	-4 141	-13 173	-509	0	-204 096
R/I share of claims paid	0	0	440	0	2 593	0	3 032
Change in IBNR claims Reserve	-871	-406	-2 132	-1 145	0	988	-3 567
Change in claims reserve	-2 038	-381	-2 483	-4 292	143	0	-9 051
Change in r/i share of claims reserve	0	0	-447	0	-2 633	0	-3 080
	-172 656	-17 312	-8 756	-18 611	-367	988	-216 761
Net operating expenses							
Commission expenses	-350 226	0	-399	-28	-93	-2	-350 749
Other operating expenses	-2 805	-1 944	-2 007	-696	-873	-59	-8 383
Depreciation	0	0	0	0	0	0	0
Bonus	0	0	0	0	0	0	0
Other technical expenses	0	0	0	0	0	0	0
NET TECHNICAL RESULT	35 229	2 465	1 654	-13 606	970	1 203	27 779

TELIA FÖRSÄKRING AB
UNDERWRITING REPORT
October 31, 2019

(EXPRESSED IN ORIGINAL CURRENCY)

Currency	Premium Reserve	Claims Reserve	Comm. Reserve	Other Reserves	Total to be matched	Financial Investm	R/I Premium Reserve	R/I Claims Reserve	Comm. Reserve	Premium Receiv.	Total Assets	Deviation in Curr	Deviation in SEK	Currency Risk
KSEK	-12 253	-18 549	-139	0	-30 941	323 857	7 961	0	0	15 881	347 699	316 758		
KDKK	-964	-249		0	-1 213	3 701		0		599	4 300	3 087	4 311	431
KEUR	-386	-1 702		0	-2 088	1 202		0	0	306	1 509	-580	-6 050	605
KGBP	-8	-2		0	-10	78		0	0	0	78	68	831	83
KNOK	-1 784	-5 295		0	-7 079	13 960		0		9	13 969	6 890	7 289	729
KPLN	-17	-2		0	-19			0		41	41	22	54	5
KUSD	0	-101		560 916	560 815	3 231		0	0	0	3 231	564 045	5 255 267	525 527
														527 380

Technical Provision	
Technical Provisions	KSEK 62 890
R/I share of Technical Provisions	-7 961
Technical Provisions net	54 928
Assets used for balancing Technical provisions	60 421
Debt coverage	110%

Closing rates	
SEK	1,0000
DKK	1,3968
EUR	10,4336
GBP	12,2145
NOK	1,0579
PLN	2,4445
USD	9,3171

TELIA FÖRSÄKRING AB

Details on Affinity Business
December 31, 2019
(EXPRESSED IN SEK)

Company	Gross Premiums Written	Commission Telia	Commission Willis	Net Written Premium	Claims Paid	Change in Outstanding loss reserve	Change in IBNR	Total	Outstanding Loss Reserve	IBNR	Loss Ratio
Total HaleBop 2017	21 133 649	7 956 311	625 184	560 916	11 029 825	-1 961	0	1 524 290	-1 961	0	1966%
Total Halebop 2018	44 156 294	17 894 510	1 115 171	25 146 613	18 606 007	-29 839	3 990	6 566 454	-29 839	3 990	74%
Total Halebop 2019	49 029 338	21 701 938	1 456 005	25 871 395	18 419 017	3 008 488	911 110	3 532 780	3 008 488	911 110	86%
Total Consumer 2017	169 146 118	86 172 443	5 382 965	77 575 179	72 562 740	-266 367	0	5 278 806	-266 367	0	93%
Total Consumer 2018	367 233 198	207 594 026	10 912 525	148 726 647	114 104 072	-377 621	13 189	34 987 007	-377 621	13 189	76%
Total Consumer 2019	389 120 624	232 745 880	13 141 864	143 232 880	98 963 323	9 448 445	4 396 315	30 424 797	9 448 445	4 396 315	79%
Total Enterprice 2017	20 579 952	13 566 154	789 792	6 224 007	4 150 414	-23 659	0	2 097 252	-23 659	0	66%
Total Enterprice 2018	54 576 765	38 900 601	1 694 378	13 981 786	9 523 271	-79 804	623	4 537 696	-79 804	623	68%
Total Enterprice 2019	69 864 191	53 258 587	2 316 500	14 289 105	11 068 112	556 451	622 965	2 041 577	556 451	622 965	86%
Total Estonia 2017	23 359	12 127	1 051	10 181	41 260	0	0	-31 079	0	0	405%
Total Estonia 2018	7 188 405	3 586 979	323 478	3 277 947	4 667 636	-40 175	0	-1 349 514	-40 175	0	141%
Total Estonia 2019	27 329 633	12 471 758	1 229 833	13 628 042	12 466 102	677 790	241 605	242 545	677 790	241 605	98%
Total Latvia 2019	4 656 583	2 148 192	358 136	2 150 255	3 332 821	528 735	74 919	-1 786 220	528 735	74 919	183%
Total Lithuania 2019	20 078 090	8 079 500	903 514	11 095 077	9 757 594	937 096	302 681	97 705	937 096	302 681	99%
Total all companies 2017	210 883 079	107 707 035	6 798 993	84 370 282	87 784 239	-291 988	0	8 869 269	-291 988	0	104%
Total all companies 2018	473 154 662	267 976 116	14 045 552	191 132 993	146 900 987	-527 439	17 802	44 741 643	-527 439	17 802	77%
Total all companies 2019	560 078 460	330 405 854	19 405 853	210 266 753	154 006 968	15 157 005	6 549 596	34 553 184	15 157 005	6 549 596	84%
Total UWY	1 244 116 200	706 089 005	40 250 397	485 770 029	388 692 193	14 337 579	6 567 398	88 164 096	14 337 579	6 567 398	84%

TELIA FÖRSÄKRING AB

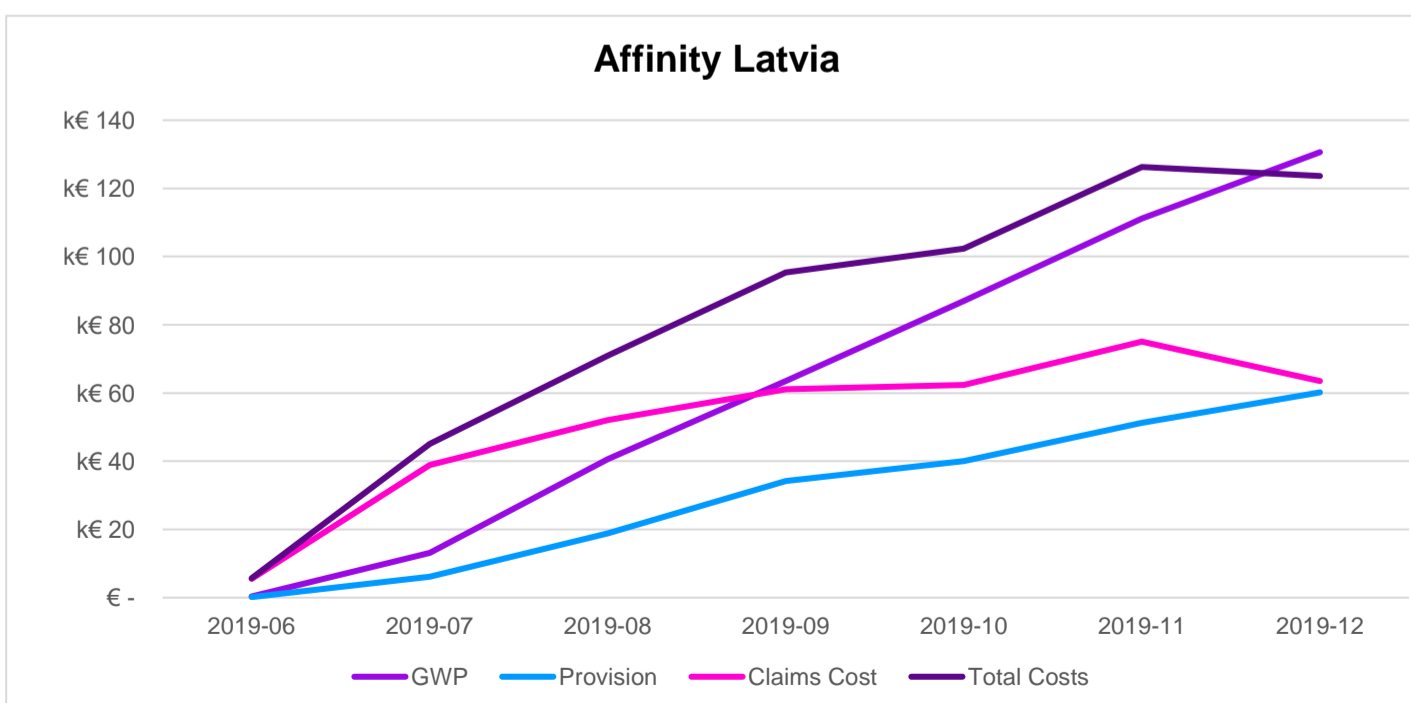
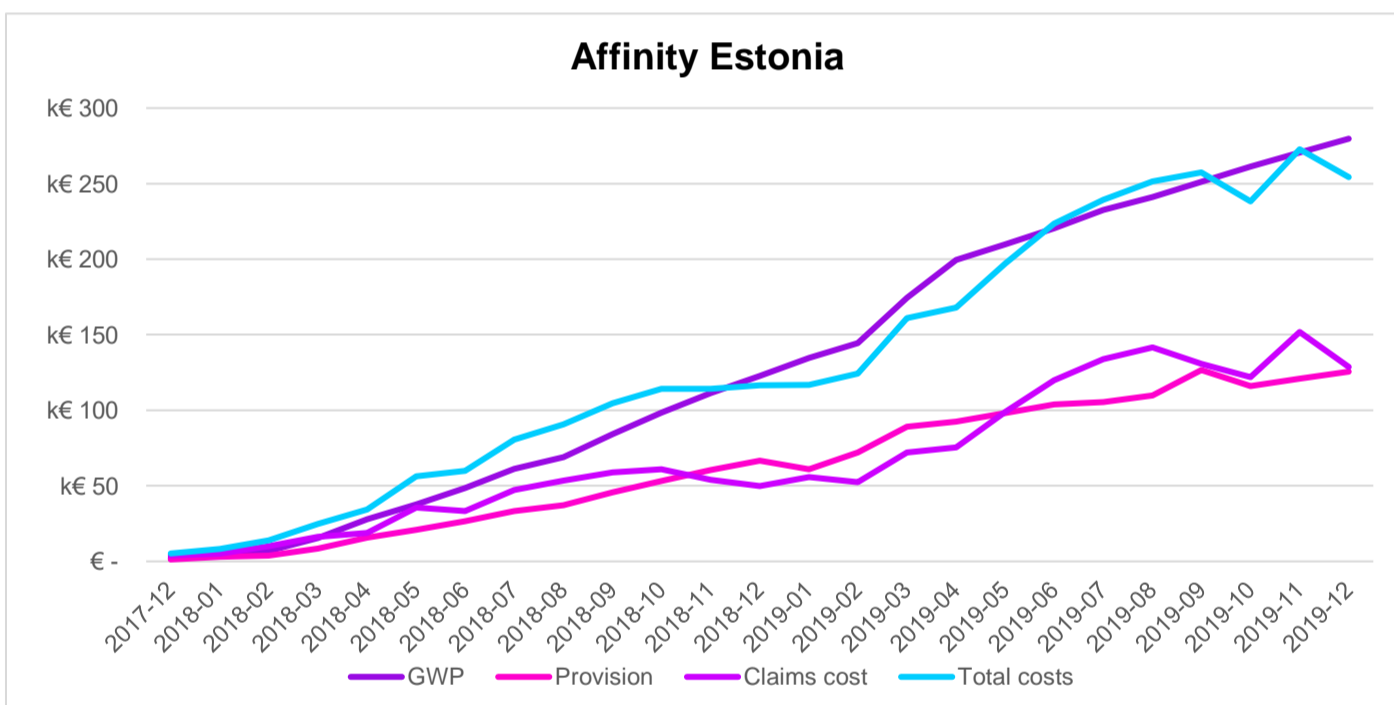
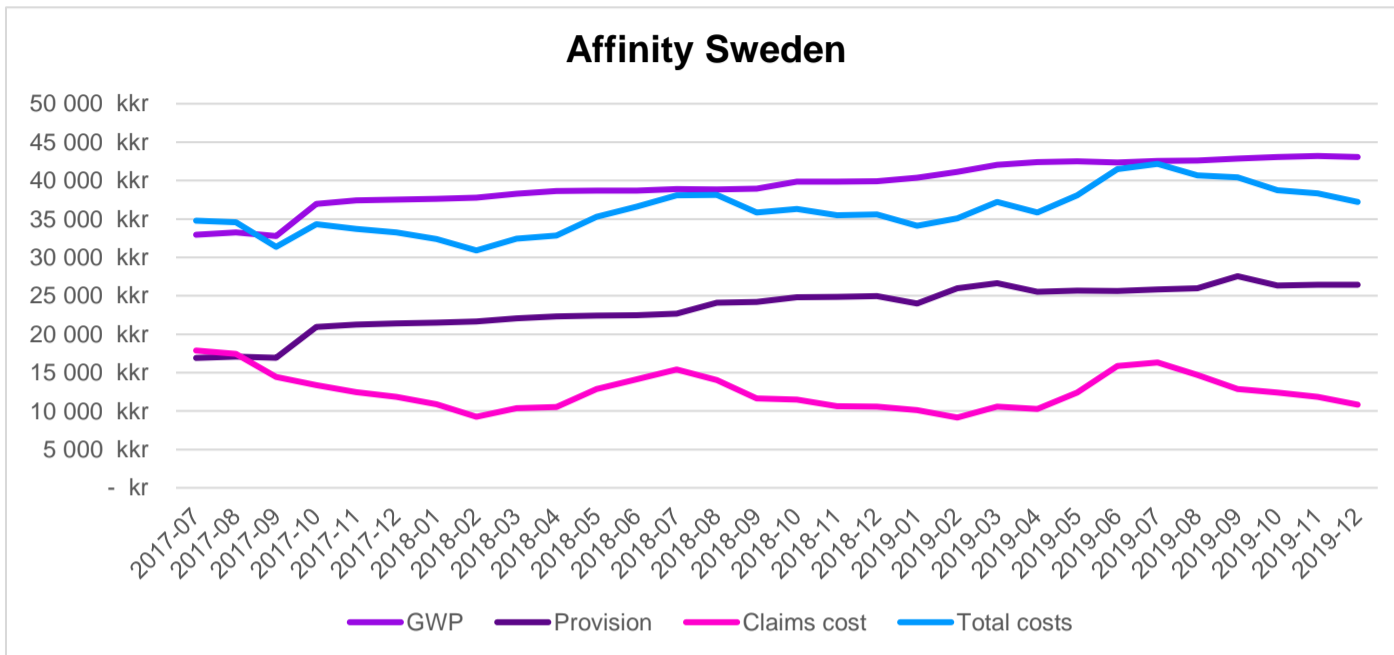
UNDERWRITING ANALYSIS
December 31, 2019
(EXPRESSED IN MSEK)

All figures in MSEK	Affinity	Leasing	FTG Insurance	Total YTD	Business Plan YTD	YTD 2018
Gross Premiums Earned	560,9	22,8	35,3	619,0	644,5	521,9
Reinsurance premiums Earned	0,0	0,0	-15,8	-15,8	-15,0	12,3
Net Premiums Earned	560,9	22,8	19,5	603,2	629,5	534,2
Other Technical income	0,0	0,0	0,5	0,5		0,6
Net claims incurred	-172,7	-17,3	-26,7	-216,7	-259,1	-169,0
Commission expenses	-350,2	0,0	560 916,0	560 565,8	-339,7	-282,0
Other operating expenses	-2,8	-1,9	-3,6	-8,4	-8,0	-7,4
NET TECHNICAL RESULT	35,2	3,6	560 905,1	560 944,3	22,8	76,5

Treasury result		Financial assets	
Treasury result	1.7	Cash at bank	387.4
<i>Whereof:</i>		<i>Whereof:</i>	
Interest income	0.5	Telia company	385.1
Pension related costs	-0.2	Willis	2.3
Changes market value on bonds	0.0		
Exchange rate difference	1.4		

TELIA FÖRSÄKRING AB

Affinity business
December 31, 2019
(EXPRESSED IN KSEK)



TELIA FÖRSÄKRING AB

Solvency Capital Requirement
December 31, 2019
(EXPRESSED IN KSEK)

Available and eligible own funds	Total available own funds to meet the SCR	R0500	364 903 744
	Total available own funds to meet the MCR	R0510	364 903 744
	Total eligible own funds to meet the SCR	R0540	364 903 744
	Total eligible own funds to meet the MCR	R0550	364 903 744
SCR		R0580	232 986 393
MCR		R0600	58 246 598
Ratio of Eligible own funds to SCR		R0620	156.62%
Ratio of Eligible own funds to MCR		R0640	626.48%

