

A photograph of a man and a woman sitting on a beach at sunset. The man is holding a mobile phone and taking a picture of the ocean. The woman is sitting next to him, looking out at the sea. The scene is bathed in the warm, golden light of the setting sun. The background shows the ocean and a clear sky.

# Interim Report

January - June, 2008

**Lars Nyberg**  
President and CEO

# Good growth with improved margins

## Q2 2008 in brief

- Satisfactory set of numbers with improved margins
- Net sales SEK 25,274 million (23,901)
  - *In local currencies +5.9%*
- EBITDA\* SEK 7,978 million (7,516)
  - *EBITDA-margin\* 31.6% (31.4)*
- EPS SEK 0.92 (0.85)

*\* Excl. non-recurring items*

# Strong business

- Attractive industry with high barriers to entry
- Success based on providing high quality networks and first class services
- Unique position in the Nordic and Baltic region
- Well positioned in high growth emerging markets

# Outlook for 2008 unchanged

- Net Sales**
- expected to show stable growth in the financial year 2008 compared to the previous year
  - H1 2008 +6.5% and in local currencies +6.2%

- EBITDA-margin**
- TeliaSonera's ambition for 2008 is to maintain the EBITDA-margin level of 2007, excl. non-recurring items, despite continued aggressive investments in future growth and in the quality of our networks and services
  - H1 2008 31.7%

- Net Income**
- is estimated to be somewhat higher than in 2007, excluding the positive one-off items of approx. SEK 2.0 billion in 2007 and potential positive one-off items in 2008
  - H1 2008 approx. +9%

- CAPEX**
- will be driven by continued investments in broadband and mobile capacity and is expected to be around SEK 15 billion in 2008
  - H1 2008 SEK 7,705 million



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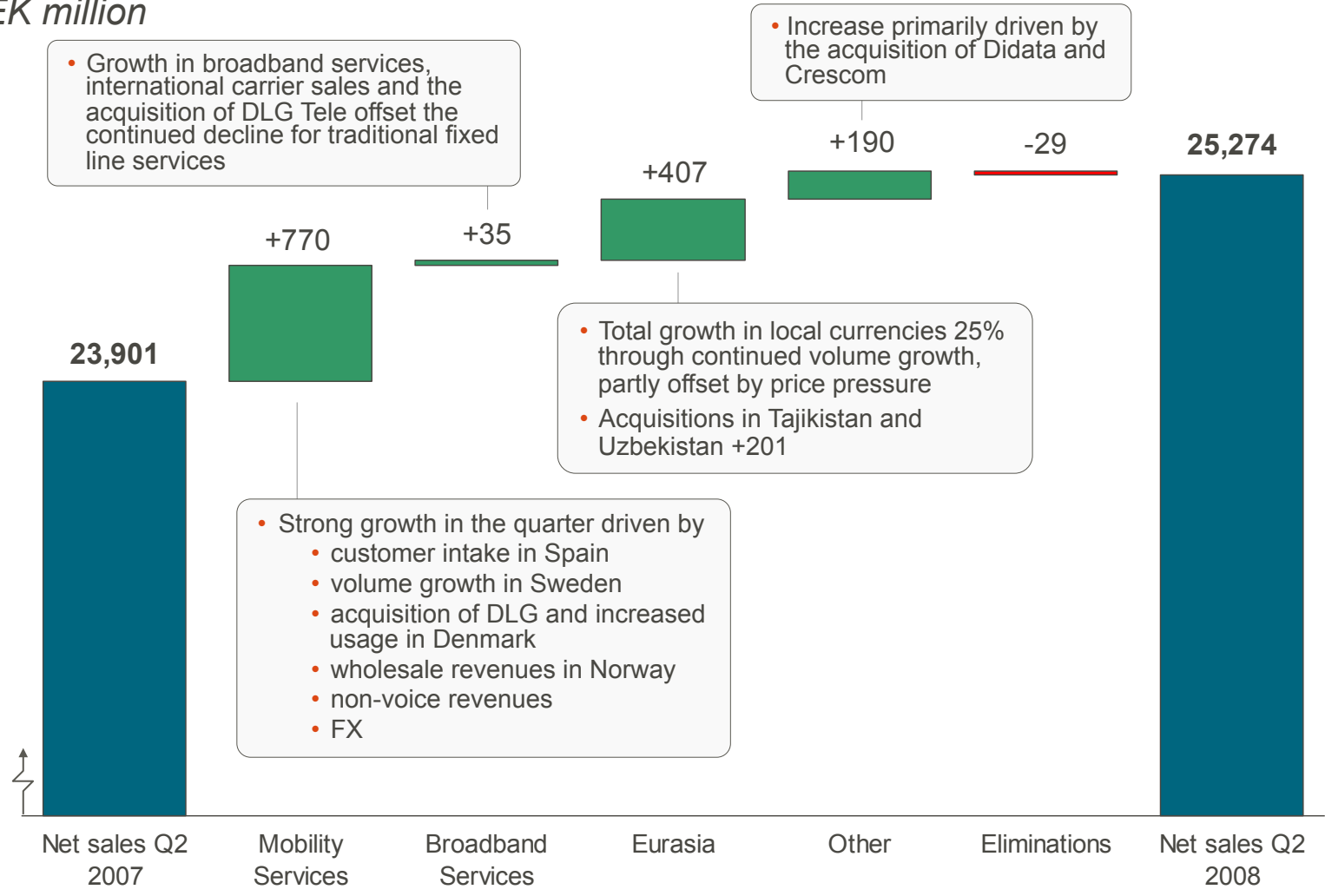
January - June, 2008

**Kim Ignatius**

Executive Vice President and  
Chief Financial Officer

# Q2 2008 Net Sales +5.7%

SEK million



- Growth in broadband services, international carrier sales and the acquisition of DLG Tele offset the continued decline for traditional fixed line services

- Increase primarily driven by the acquisition of Didata and Crescom

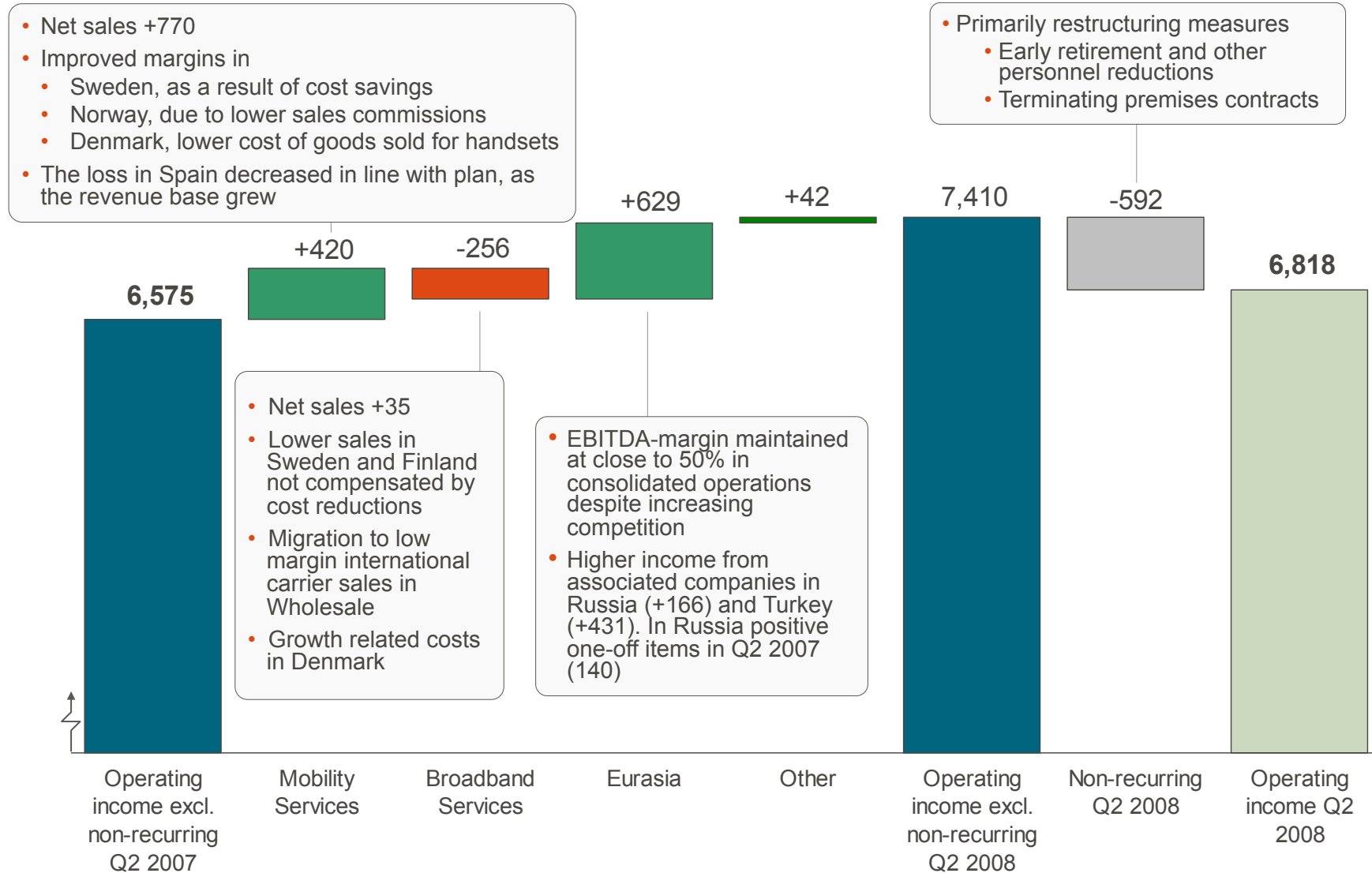
- Total growth in local currencies 25% through continued volume growth, partly offset by price pressure
- Acquisitions in Tajikistan and Uzbekistan +201

- Strong growth in the quarter driven by
  - customer intake in Spain
  - volume growth in Sweden
  - acquisition of DLG and increased usage in Denmark
  - wholesale revenues in Norway
  - non-voice revenues
  - FX

Acquisitions +2.7% and FX -0.2%

# Q2 2008 Operating Income Year-on-Year

SEK million



# Good growth with improved margins

<i>SEK million</i>	Q2 2008	Q2 2007
• Net sales	25,274	23,901
– <i>Net sales in local currencies</i>	+5.9%	+6.0%
• EBITDA excl. non-recurring items	7,978	7,516
– <i>EBITDA-margin</i>	31.6%	31.4%
• Income from associated companies and JVs	2,331	1,865
• Financial items	-631	-151
• Income taxes	-1,547	-1,351
• EPS SEK	0.92	0.85
• CAPEX	4,475	3,318
– <i>CAPEX-to-sales</i>	17.7%	13.9%
• Free Cash Flow	2,471	3,558



# Statement of cash flows Q2 2008

<i>SEK million</i>	<b>Apr-Jun 2008</b>	Apr-Jun 2007
EBITDA excluding non-recurring items	7,978	7,516
Dividends received from associated companies	674	607
Interest paid (net)	-344	-171
Income taxes paid	-949	-811
Payment of restructuring provisions	-99	-159
Difference between paid/recorded pensions	-132	-146
Changes in working capital and other items, net	-63	72
<b>Cash flow from operating activities</b>	<b>7,065</b>	<b>6,908</b>
Cash CAPEX	-4,594	-3,350
<b>Free cash flow</b>	<b>2,471</b>	<b>3,558</b>
Cash flow from other investing activities	392	-873
<b>Cash flow before financing activities</b>	<b>2,863</b>	<b>2,685</b>
Cash flow from financing activities	-10,467	-23,529
<b>Change in cash &amp; cash equivalents</b>	<b>-7,604</b>	<b>-20,844</b>

# Strong financial key ratios

	June 30, 2008	Dec 31, 2007
Return on equity*	18.5%	18.6%
Return on capital employed*	17.2%	19.4%
Equity/assets ratio	49.3%	50.3%
Net debt/equity ratio	46.5%	31.8%

\* Rolling 12 months

One of the best rated Telecom Operators in Europe

# Interim Report

January - June, 2008

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# Appendix

# Key Financials – Income Statement and Cash Flow

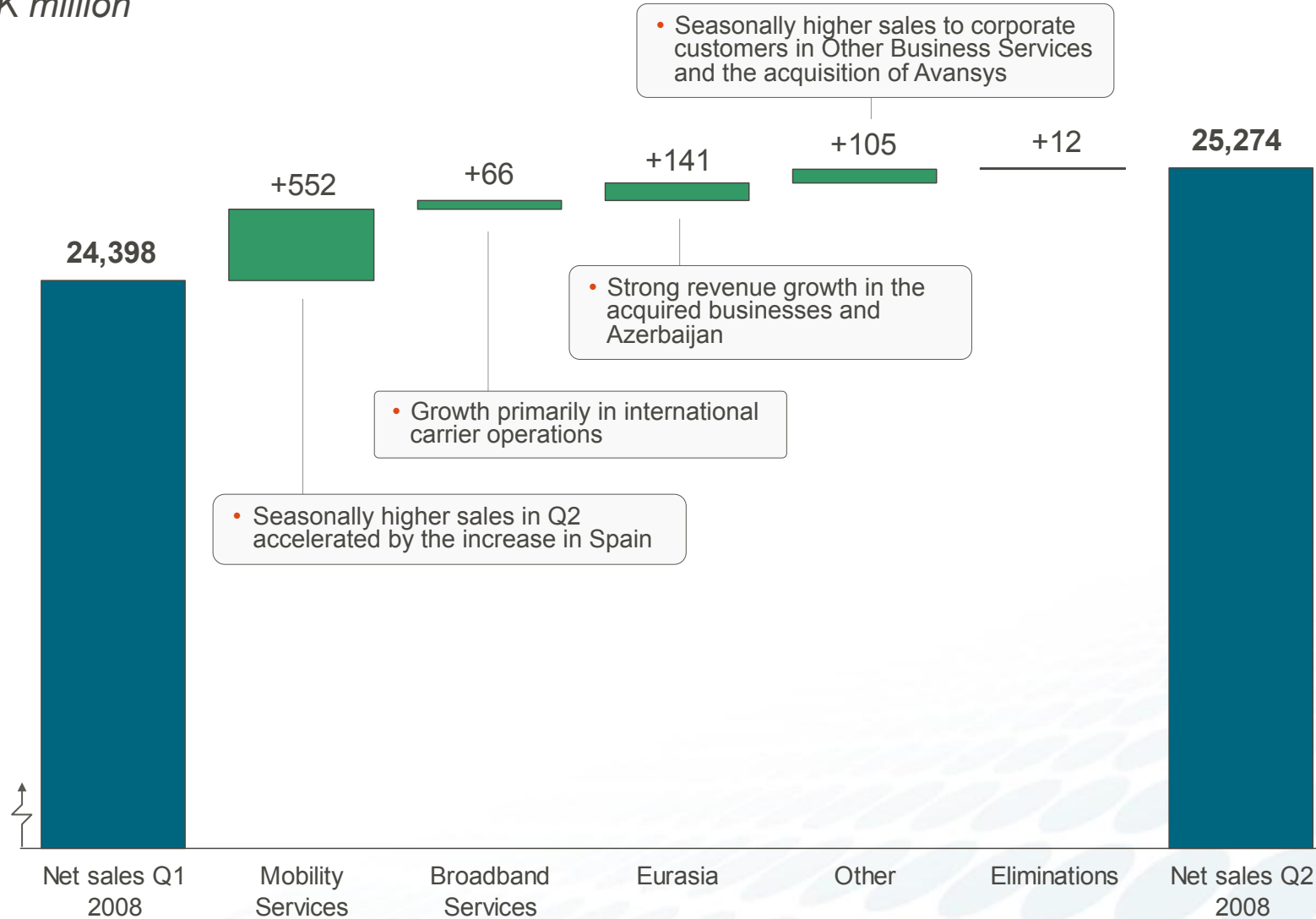
<i>SEK million</i>	<b>Apr-Jun 2008</b>	Apr-Jun 2007
Net sales	25,274	23,901
Gross income	11,420	10,221
<i>Margin (%)</i>	45.2	42.8
EBITDA excl. non-recurring items	7,978	7,516
<i>Margin (%)</i>	31.6	31.4
Operating income excl. non-recurring items	7,410	6,575
<i>Margin (%)</i>	29.3	27.5
Net financials	-631	-151
Income taxes	-1,547	-1,351
Net income <sup>1</sup>	4,130	3,832
Earnings per share <sup>2</sup> (SEK)	0.92	0.85
CAPEX	4,475	3,318
In relation to net sales (%)	17.7	13.9
Free cash flow	2,471	3,558

1) Attributable to shareholders of the parent company

2) EPS calculated on net income attributable to shareholders of the parent company, divided by the number of shares

# Q2 2008 Net Sales vs Q1 2008 +3.6%

SEK million



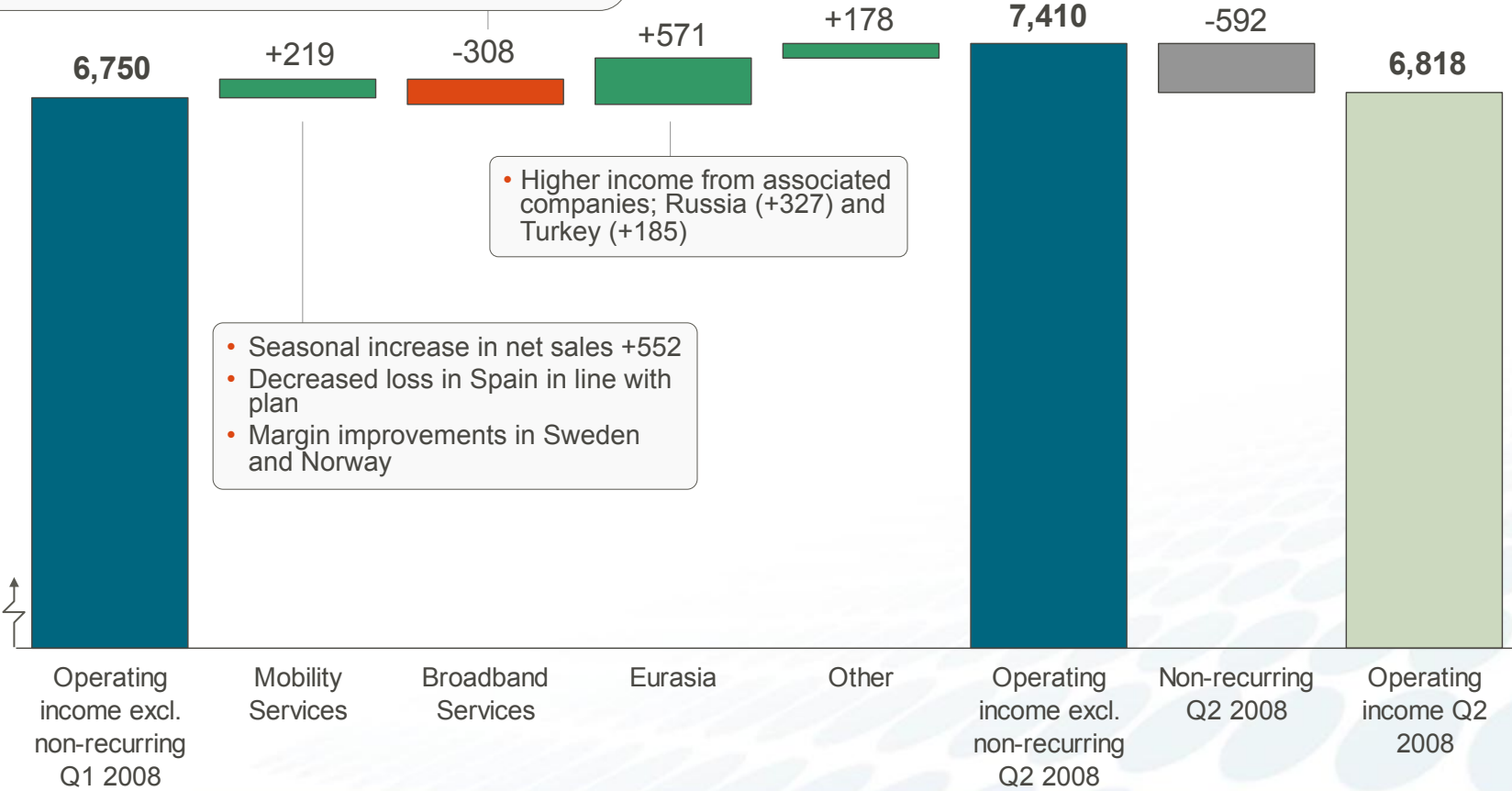
# Q2 2008 Operating Income vs Q1 2008

SEK million

- Net sales +66
- Higher costs for
  - interconnection (international carrier operations)
  - marketing mainly in Sweden and Finland
  - sub-contracted work and network capacity driven by volume growth for broadband services (incl. mobile broadband)

- Lower net cost for Head Office & Common functions
- Improved result in Holding

- Primarily restructuring measures
  - Early retirement and other personnel reductions
  - Terminating premises contracts



- Seasonal increase in net sales +552
- Decreased loss in Spain in line with plan
- Margin improvements in Sweden and Norway

- Higher income from associated companies; Russia (+327) and Turkey (+185)

# Forward-looking statements

Statements made in this document relating to future status or circumstances, including future performance and other trend projections are forward-looking statements. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There can be no assurance that actual results will not differ materially from those expressed or implied by these forward-looking statements due to many factors, many of which are outside the control of TeliaSonera.



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