

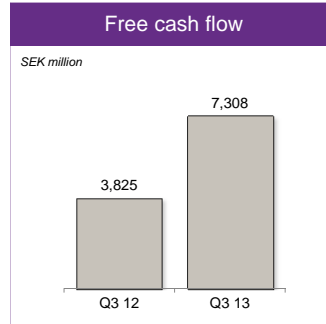
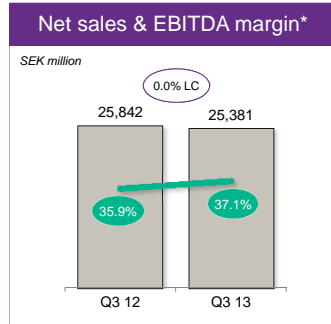


Third quarter summary

- Revenues impacted by modest economic growth and lower regulated interconnect
- Improved billed revenue trend in Mobility Services across Scandinavia supported by new pricing models
- Continued implementation and effects of efficiency measures
- Significant investments in internet experience - 4G and fiber
- Increased focus on governance and sustainability
- Initial observations as new CEO – a good company with untapped potential



Flat organic sales and stronger margins



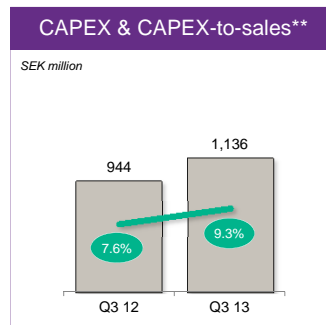
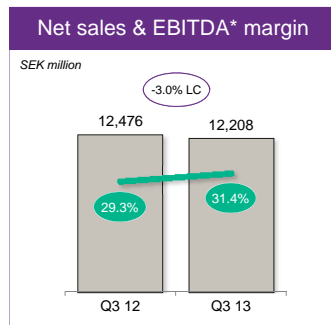
- Revenue stable in local currency, excluding acquisitions and disposals
- Improved profitability due to implemented efficiency measures
- Higher free cash flow from working capital change and MegaFon dividend

* Excluding non-recurring items

3



Improved margin trend in Mobility Services



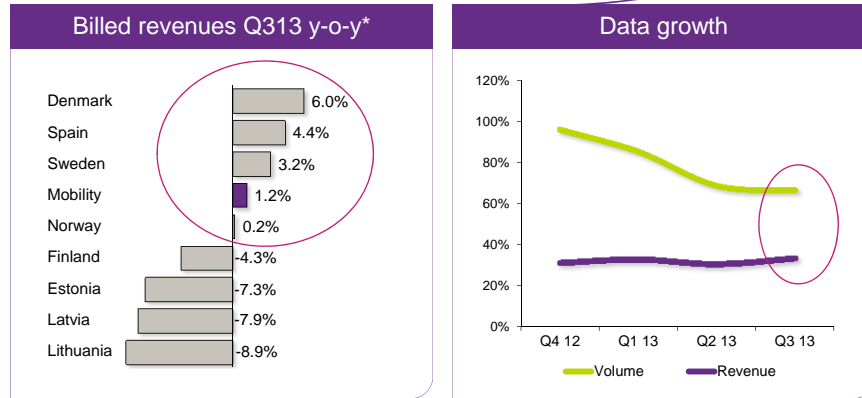
- Positive billed revenue trend, but total net sales growth affected by reduced regulated interconnect
- Margins supported by cost savings

* Excluding non-recurring items **Excluding license and spectrum fees

4



Data centric models gain traction in Mobility Services

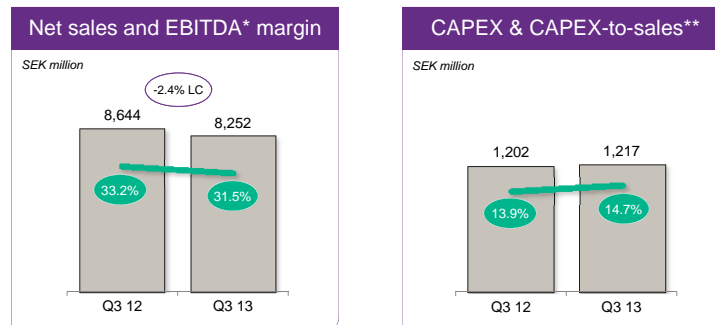


* In local currencies

5



Revenue pressure in Broadband Services



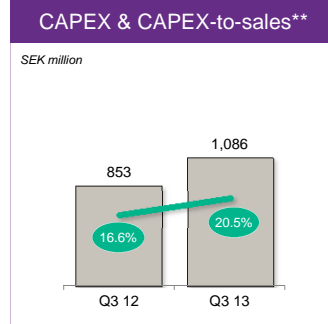
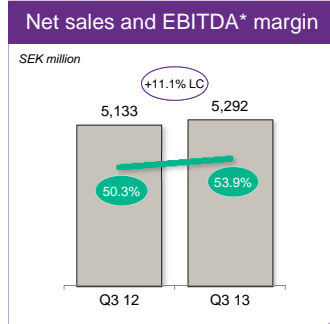
- Continued decline in traditional fixed telephony and heavy price pressure in B2B
- Profitability under pressure, but cost savings start to come through

* Excluding non-recurring items **Excluding license and spectrum fees

6



Continued double-digit growth in Eurasia



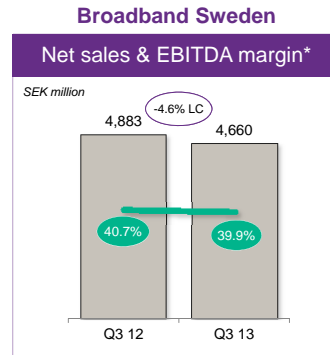
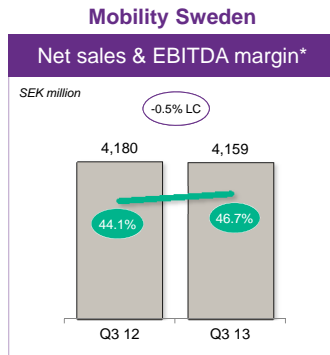
- Mobile data supports overall growth
- Positive margin trend



* Excluding non-recurring items **Excluding license and spectrum fees

7

Solid margin within Mobility Services in Sweden



- Improved billed revenue growth
- Higher profitability due to cost savings

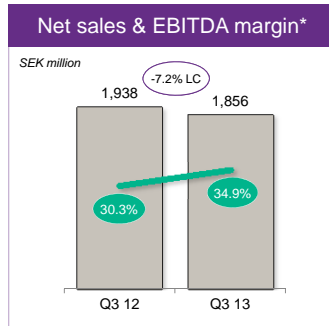
- Revenues under pressure
- Cost savings start to come through

* Excluding non-recurring items

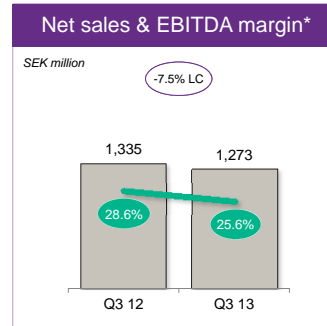
8

Challenging environment in Finland

Mobility Finland



Broadband Finland



- Billed revenues under pressure
- EBITDA margin supported by efficiency gains

- Weak sales and margin decline

* Excluding non-recurring items

9

Formalizing our sustainability agenda

- Three dimensions to secure ethical decision making
 - Compliance to legal frameworks
 - Adherence to ethical standards and values
 - Reinforcing a corporate culture and values that embed sustainability in all things we do
- Actions taken/underway
 - New Compliance function
 - Establishment of CEO Office
 - Roll out of Code of Ethics and Conduct program
- Next step - Establish KPIs to be reported and monitored continuously



10

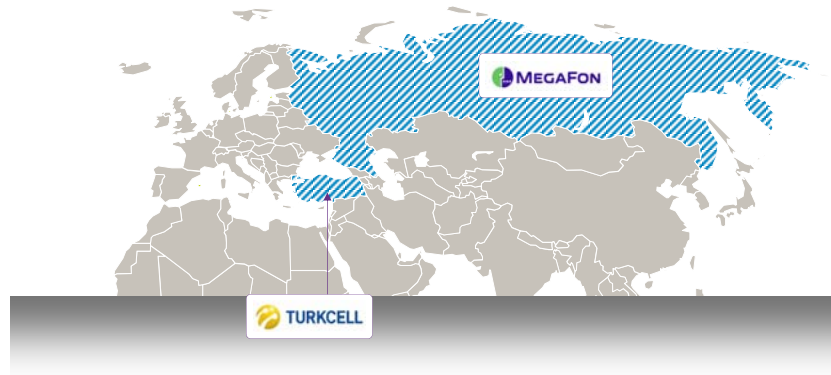
A strong foundation to build upon for the future



11

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Growing and valuable associates



- Associated income of SEK 1,503 million (833)
 - of which Turkcell SEK 675 million (631)
 - of which MegaFon SEK 793 million (173)
- MegaFon dividend of SEK 1,940 million, net of taxes

12

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Need to increase competitiveness

- Decreasing market shares in too many areas in recent years
- Unsatisfactory profitability trend in several units
- Focus areas
 - Understand customers
 - Reduce complexity
 - Shape culture



13

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Summary and priorities

- Improved margin, stable revenue and strong cash flow in the quarter
- Data centric pricing models gaining traction across Scandinavia
- Essential to embed sustainability in all we do - several actions taken
- The journey ahead - need to strengthen competitiveness



14

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Interim Report

January-September, 2013

Per-Arne Blomquist
Executive Vice President and CFO

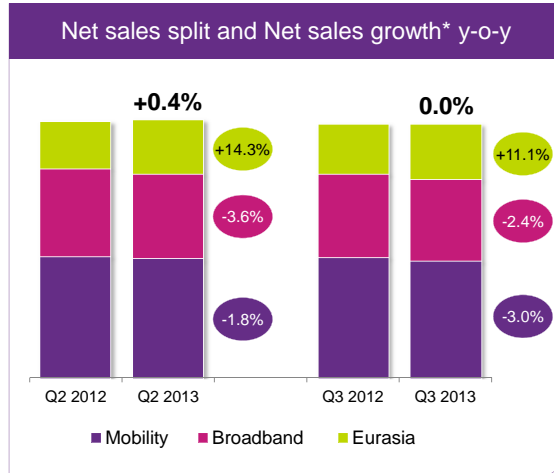


Summary first 9 months

- Net sales SEK 75,197 million (77,829)
 - Decline of 0.2 percent in local FX, excluding acquisitions and disposals
- EBITDA* SEK 26,856 million (27,169)
 - Increase of 2.2 percent in local FX
- EBITDA margin* 35.7 percent (34.9)
- Earnings per share SEK 2.95 (3.00)
- Free cash flow SEK 12,244 million (9,080)
 - Excluding dividends from MegaFon

* Excluding non-recurring items

Flat revenue development



- Double-digit growth in Eurasia, but tougher comparable numbers in Uzbekistan
- Sequential improvement in Broadband related to International Carrier
- Mobility affected by lower growth in Spain

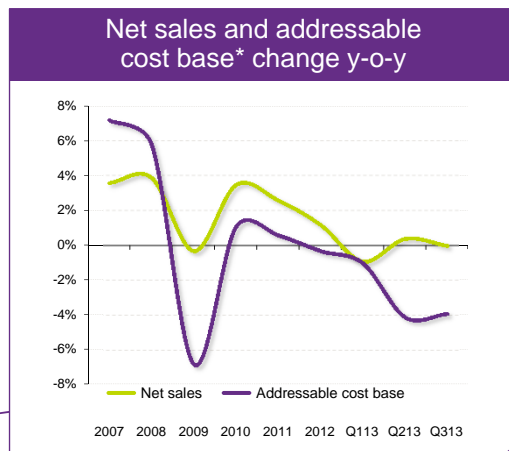


* In local currencies, excluding acquisitions and disposals

17

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Sound balance between revenues and costs

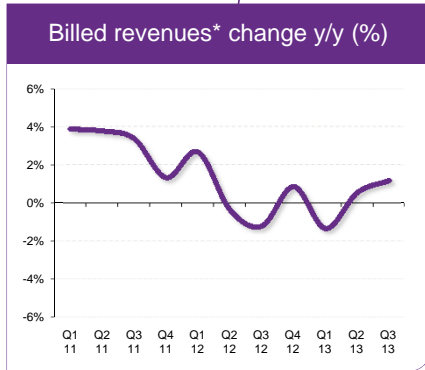
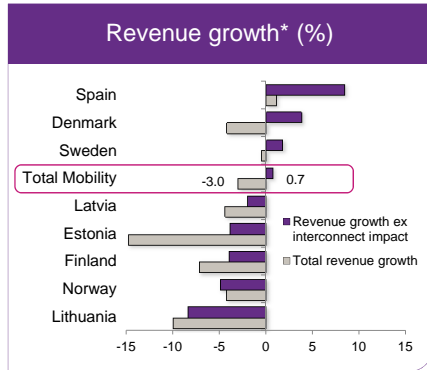
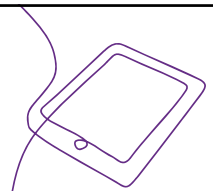


* In local currencies, excluding acquisitions and disposals

18

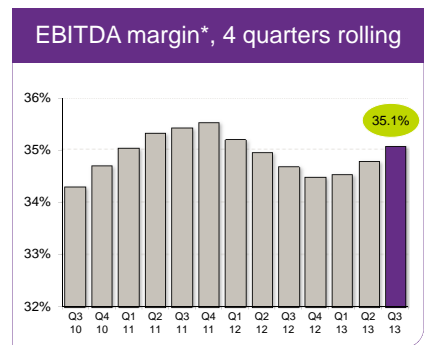
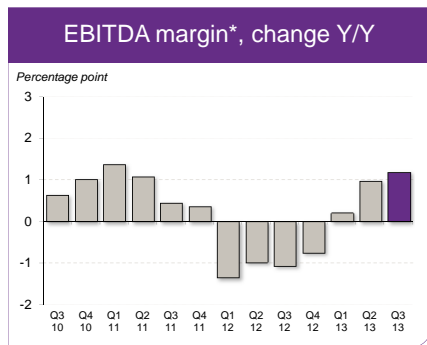
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Significant impact from interconnect in Mobility Services



* In local currencies

Further margin improvement

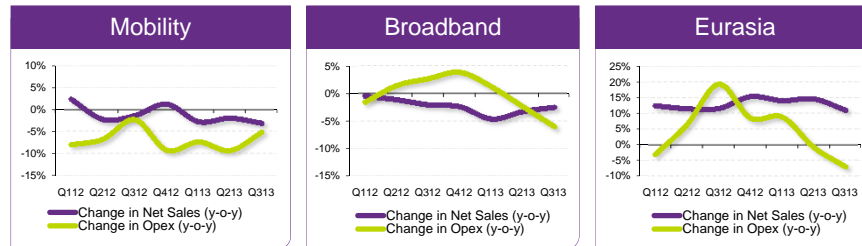


* Excluding non-recurring items



Balance between sales and OPEX growth

- All business areas reduced costs in the quarter

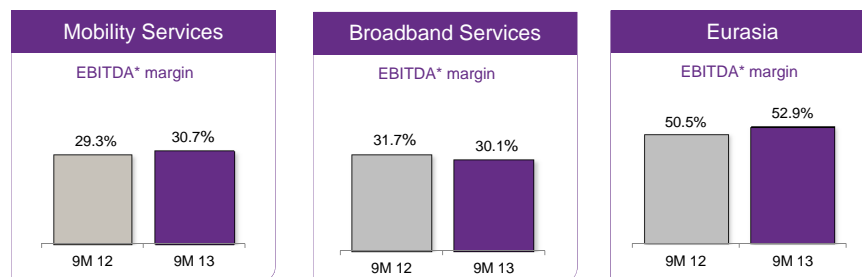


Net sales in local currencies, excluding acquisitions and disposals

21

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Stronger margins in Mobility and Eurasia



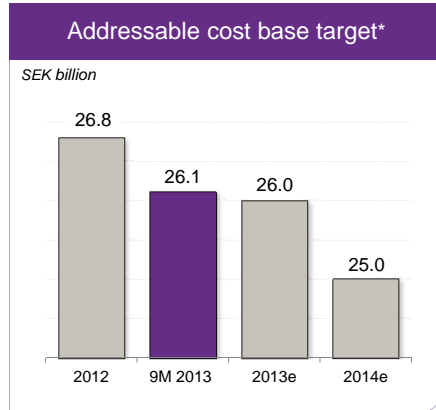
- Higher margins in 5 out of 8 business due to positive impact from efficiency measures
- Revenue remains under pressure, but cost savings start to come through
- Positive margin change due to solid sales growth and reduced costs

* Excluding non-recurring items

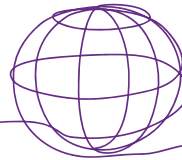
22

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Lowering the cost base by SEK 2 billion



- Savings of SEK 0.2 billion recorded in Q4 2012 and around SEK 0.6 billion in 9M 2013
- In total, 1,800 employees will be affected
- 1,460 employees noticed y-t-d
- Restructuring costs of SEK 1.7 billion, of which SEK 1.4 billion expected in 2013. SEK 1.0 billion has been recorded y-t-d

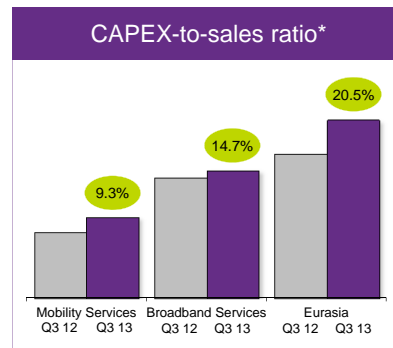
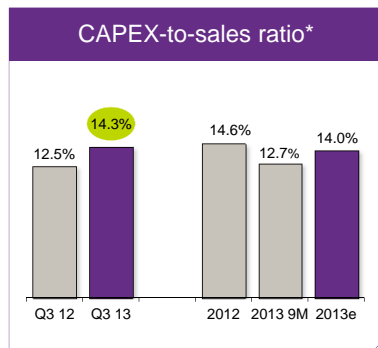


* Excluding Mobility Spain and NextGenTel, stable FX

23

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CAPEX-to-sales



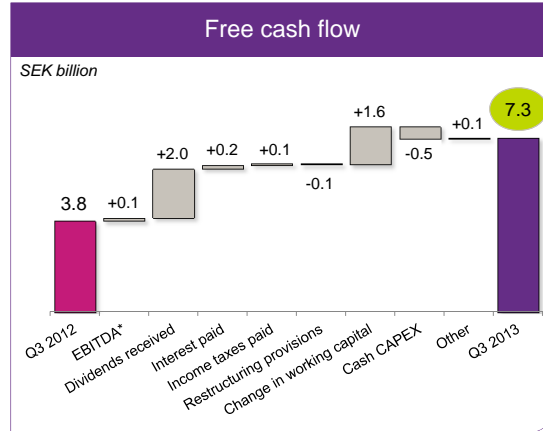
- Increased CAPEX following relatively low activity in H113
- Focus on high speed internet access through 4G and fiber

* Excluding license and spectrum fees

24

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Significantly higher Free Cash Flow

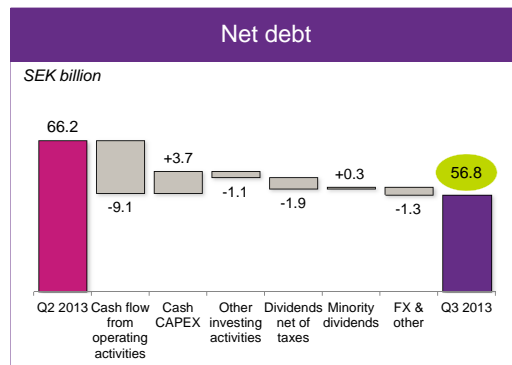


- Dividends received relate to MegaFon
- Positive working capital change explained by calendar effect on customer payments and one-time effect Q3 2012

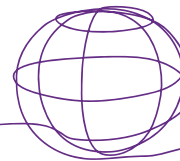
* Excluding non-recurring items

25

Reduced Net debt

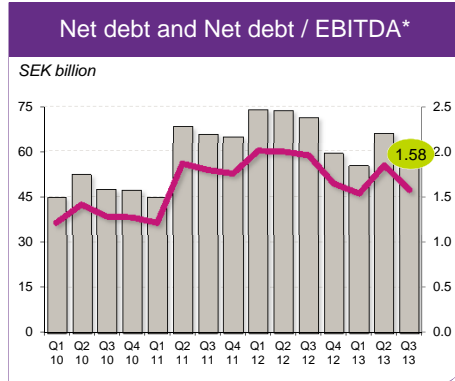


- Net debt SEK 56.8 billion
- Other investing activities include SEK 1.9 billion repayment from AF Telecom



26

Net debt to EBITDA within our target range



- Gross debt of SEK 86.6 billion and Net debt of SEK 56.8 billion
- Net debt to EBITDA of 1.58x
- Target range between 1.5-2.0x

* 4 quarters rolling

27



Outlook for 2013 – Unchanged

	Outlook	9M 2013
Net sales*	→ Flat	-0.2%
EBITDA margin**	→ Increase slightly (34.5% 2012)	35.7%
CAPEX-to-sales ratio***	→ Around 14%	12.7%



* In local currencies, excluding acquisitions and disposals ** Excluding non-recurring items *** Excluding license and spectrum fees

28





Organic revenue growth Q3 2013

Revenue growth (%) Q3 2013	Reported growth	of which currency	of which acquisitions and disposals	of which organic
Mobility Services	-2.1	0.9	-	-3.0
Broadband Services	-4.5	0.9	-3.0	-2.4
Eurasia	3.1	-8.3	0.3	11.1
The Group	-1.8	-0.9	-0.9	0.0



31

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Statement of cash flows Q3 2013

SEK million	Q3 2013	Q3 2012	Diff
EBITDA excluding non-recurring items	9,419	9,283	136
Dividends received from ass companies	2,043	0	2,043
Interest paid (net)	-109	-259	150
Income taxes paid	-836	-922	86
Payment of restructuring provisions	-220	-157	-63
Diff between paid/recorded pensions	24	-26	50
Changes in working cap and other items	741	-854	1,595
Cash flow from operating activities	11,062	7,065	3,997
Cash CAPEX	-3,754	-3,240	-514
Free cash flow	7,308	3,825	3,483

32

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Financial key ratios

	Sep 30, 2013	Dec 31, 2012
Return on equity*	21.5%	20.5%
Return on capital employed*	16.2%	14.9%
Equity/assets ratio	40.9%	38.2%
Net debt/equity ratio	57.3%	61.4%
Net debt/EBITDA rate* multiple	1.58	1.64
Net debt/assets ratio	23.4%	23.5%

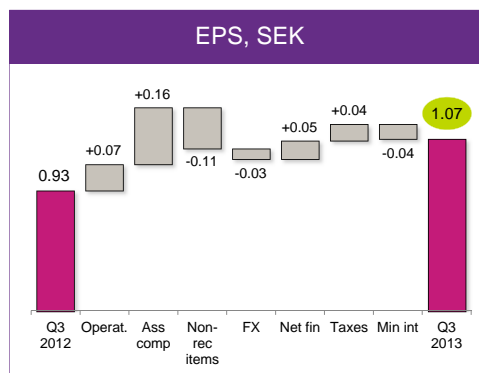


* Rolling 12 months

33

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Higher earnings per share

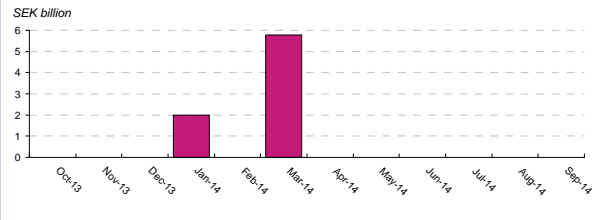


34

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Debt maturity schedule

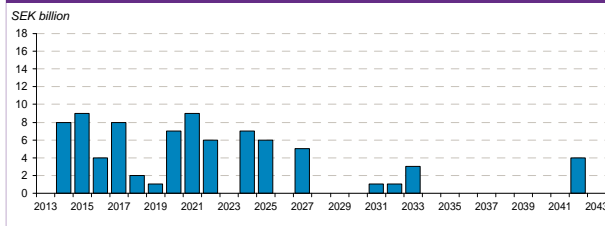
Debt Maturing next 12 months – Sept 30, 2013



Debt per Q3 2013

- Gross debt SEK 86.6 bn
- Net debt SEK 56.8 bn
- Net debt/EBITDA 1.58

Debt Portfolio Maturity Schedule – 2013 and onwards



35

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Liquidity position TeliaSonera Group

Cash and cash equivalents, less blocked funds approx. SEK 23.7 billion

Committed bank lines	Maturity	Size	Amount undrawn
Syndicated revolving credit facility	Dec 2017	EUR 1 billion	EUR 1 billion



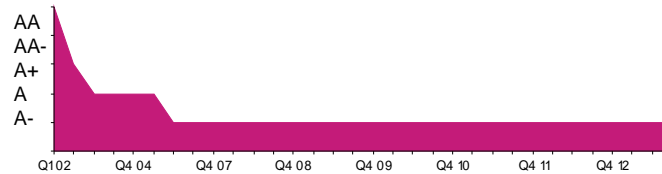
September 30, 2013

36

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TeliaSonera AB credit ratings (A3/A-)

TeliaSonera AB long-term ratings migration history 2002-to-today



Moody's (A3/P-2)

- January 8, 2003, lowered long-term debt rating to A2
- November 1, 2006, outlook changed to Negative
- October 30, 2007, lowered long- and short-term debt rating to **A3** and **P-2** respectively
- May 4, 2012, Outlook changed from Negative to **Stable**

Standard & Poor's (A-/A-2)

- February 5, 2003, lowered long-term debt rating to A
- October 28, 2005, lowered long-term debt rating to A- and short-term debt rating to A-2
- July 2012, debt ratings confirmed
Outlook: Stable

37



Dividend policy

- The company shall target a solid investment grade long-term credit rating (A- to BBB+) to secure the company's strategically important financial flexibility for investments in future growth, both organically and by acquisitions
- The ordinary dividend shall be at least 50% of net income attributable to owners of the parent company
- Excess capital shall be returned to shareholders, after the Board of Directors has taken into consideration the company's cash at hand, cash flow projections and investment plans in a medium term perspective, as well as capital market conditions



38



Forward-looking statements

Statements made in this document relating to future status or circumstances, including future performance and other trend projections are forward-looking statements. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There can be no assurance that actual results will not differ materially from those expressed or implied by these forward-looking statements due to many factors, many of which are outside the control of TeliaSonera.

