2015 – high pace towards the new TeliaSonera

- Started to reduce presence in region Eurasia
- Continued business transformation
- Solid development in core markets
Summary Q4 and FY15 – continuing operations

**SERVICE REVENUE GROWTH**
- Q4 2015: Reported +4.4%, Organic +1.1%
- FY 2015: Reported +4.2%, Organic -0.4%

**EBITDA* GROWTH**
- Q4 2015: Reported +11.1%, Organic +9.0%
- FY 2015: Reported +3.8%, Organic +0.1%

**FREE CASH FLOW**
- SEK 1.8 billion (Q4 2015)
- SEK 12.5 billion (FY 2015)

*Excluding non-recurring items

---

Solid trend in core markets

**Service revenue growth** y-o-y
- Sweden: Q4 15: 2.5%, Q3 15: 1.1%
- Europe: Q4 15: 0.0%
- Total continuing operations: Q4 15: -1.0%

**EBITDA** growth y-o-y
- Sweden: Q4 15: 10.0%
- Europe: Q4 15: 2.1%
- Total continuing operations: Q4 15: 9.0%

* Local organic ** Local organic excluding non-recurring items
Strong consumer propositions

B2C Sweden supported by fiber growth

- Acceleration of growth in B2C explained by record pace in fiber roll-out

* External service revenues
Sweden B2B tough, signs of recovery in SME/SoHo

- Still competitive in large and public segments

*S External service revenues

Improved performance in Finland

- Positive mobile service revenue growth offset by pressure in fixed and B2B
- EBITDA growth from improved equipment margins and lower costs

* Local organic growth  ** Excluding non-recurring items
Integration of Tele2 in Norway successfully completed

Service revenues* & EBITDA**, SEK million

<table>
<thead>
<tr>
<th></th>
<th>Q4 14</th>
<th>Q4 15</th>
<th>Q4 14 EBITDA</th>
<th>Q4 15 EBITDA</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1,417</td>
<td>1,828</td>
<td>543</td>
<td>681</td>
</tr>
</tbody>
</table>

- Q4 organic EBITDA impacted by lower service revenues and higher marketing spend
- Q4 EBITDA margin stable at around 30 percent

EBITDA**, SEK million

<table>
<thead>
<tr>
<th></th>
<th>FY 2014</th>
<th>FY 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2,130</td>
<td>2,761</td>
</tr>
</tbody>
</table>

- Approximately SEK 750 million realized in 2015
- Synergies on track to reach full run-rate of SEK 1 billion in 2016

Process to leave region Eurasia is progressing

- Announcement in September to reduce presence in region Eurasia
- Divestment of Ncell announced on December 21
  - The deal is subject to approvals and is expected to be closed in the first half of 2016
  - Positive net cash effect expected to be approximately SEK 7.5 billion
- Process is on-going in remaining markets
Still challenges in several markets in Eurasia Q4

- Region Eurasia – Service rev*. & EBITDA**
  - Service revenues Q4-15: -3%
  - EBITDA Q4-15: -6%

- Kazakhstan – Service revenues* & EBITDA**
  - Service revenues Q4-15: -14%
  - EBITDA Q4-15: -30%

- Nepal – Service revenues* & EBITDA**
  - Service revenues Q4-15: 2%
  - EBITDA Q4-15: 22%

- Azerbaijan – Service revenues* & EBITDA**
  - Service revenues Q4-15: -8%
  - EBITDA Q4-15: -5%

* External service revenues  **Local organic excluding non-recurring items

**Accumulated investments 2015-2016 Net savings run-rate to be reached end 2017

Targets for transformation remain unchanged

- Investments & savings, SEK billion
  - Net savings run-rate to be reached end 2017
  - Accumulated investments 2015-2016: -2.0

<table>
<thead>
<tr>
<th>Area</th>
<th>Status</th>
<th>Targets 2017/2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fewer products and offerings</td>
<td>11%</td>
<td>80%</td>
</tr>
<tr>
<td>Fewer IT systems</td>
<td>10%</td>
<td>50%</td>
</tr>
<tr>
<td>Share of services and sales online</td>
<td>23%</td>
<td>&gt;50%</td>
</tr>
<tr>
<td>Fewer products and offerings</td>
<td>13%</td>
<td>80%</td>
</tr>
<tr>
<td>Fewer IT systems</td>
<td>8%</td>
<td>80%</td>
</tr>
<tr>
<td>Share of services and sales online</td>
<td>15%</td>
<td>&gt;50%</td>
</tr>
</tbody>
</table>

- Approximately SEK 700 million invested in 2015
- Net run-rate saving in the range of SEK 200 million achieved end of 2015
- In addition, initiatives on a central level relating to IT infrastructure consolidation and modernization is ongoing
New company – new dividend policy

Dividend proposal 2015

- SEK 3.00 per share for fiscal year 2015, to be paid in 2016
- Dividend to be split in two equal tranches and paid in Q2 and Q4 2016, respectively

Changed dividend policy

- Target annual dividend corresponding to at least 80 percent of free cash flow from continuing operations
- Dividend to be split in two equal tranches to be paid in Q2 and Q4, respectively
- The ambition is a dividend of at least SEK 2 per share for the fiscal year 2016, to be paid in 2017

Leverage target

- Solid investment grade rating of A- or BBB+
- Net debt/EBITDA ratio of 2x plus/minus 0.5x

Outlook 2016

<table>
<thead>
<tr>
<th>EBITDA*</th>
<th>Ambition to maintain 2015 level</th>
</tr>
</thead>
<tbody>
<tr>
<td>CAPEX**</td>
<td>SEK 14-15 billion</td>
</tr>
<tr>
<td>DIVIDEND</td>
<td>&gt;80% of FCF - at least SEK 2 per share</td>
</tr>
</tbody>
</table>

* Excluding non-recurring items, in local currencies, excluding acquisitions and disposals
** Excluding license and spectrum fees, currency fluctuations may impact the reported number in Swedish krona
THE NEW TELIASONERA IS TAKING SHAPE

Year-end Report
January-December 2015

Christian Luiga,
Senior Vice President & CFO
Full year summary 2015

Service revenue* growth

- Service revenue growth for continuing and discontinued operations was negative by 0.7 percent driven by Europe and Eurasia

EBITDA** growth

- EBITDA from continuing operations around last year’s level
- Total EBITDA lower due to region Eurasia

FY14 total Sweden Europe Other Eurasia FY15 total
Continuing operations Discontinued operations
-0.4% -0.1%

FY14 total Sweden Europe Other Eurasia FY15 total
Continuing operations Discontinued operations
-0.4% -0.1%

* Local organic ** Local organic excluding non-recurring items

Positive development in continuing operations

Organic EBITDA* growth y-o-y

- Profitability supported by improved service revenues – high pace in fiber roll-out
- Better equipment margin
- Overall good cost control

Q1 15 Q2 15 Q3 15 Q4 15

* Excluding non-recurring items
CAPEX increase due to fiber roll-out

- Higher CAPEX excluding licenses in Sweden mainly due to high fiber roll-out
- Focus on reinvestments as well as 4G coverage and capacity in all European markets
- Possible spectrum investments in Sweden and Europe in 2016

Full year cash flow supported by Turkcell dividend

- Turkcell dividend of SEK 4.7 billion net of tax received in Q2 main driver behind higher free cash flow 2015

* Excluding non-recurring items, ** Continuing and discontinued operations
Net debt reduced by SEK 5.8 billion in Q4

- Reduced net debt due to strong operating cash flow, including dividend from MegaFon, and early payment of last tranche from AF Telecom
- Net cash in Eurasia amounts to approximately SEK 10.6 billion, of which SEK 6.6 billion related to Nepal and Uzbekistan

Reduced leverage

- Net debt/EBITDA reduced to 1.53x from 1.70x end Q3
- Long-term credit rating target A- to BBB+
- Target Net debt/EBITDA of 2.0 +/-0.5
- Proposal to split dividend payment in two equal tranches to align with cash flow generation and reduce liquidity risk
- Distribution in Q2 and Q4
Q4 EPS impacted by non-recurring items

Earnings per share*, SEK

0.88

0.13

-0.04

-0.37

-0.07

-0.08

-0.22

-1.02

0.70

Continuing operations

Q4 14 total

Operational

Associates

Non-recurring

items

FX

Net

financials

Taxes

Discontinued

operations

Q4 15 total

- Nonrecurring items mainly attributable to SEK 1.9 billion Danish non-cash impairment charge (SEK 0.44/share)
- Discontinued operations primarily due to SEK 5.3 billion non-cash impairment charge related to the Uzbek operations (SEK 1.23 share)

* Continuing and discontinued operations

Summary Q4

SOLID PERFORMANCE IN CORE OPERATIONS

HIGHER FREE CASH FLOW & REDUCED NET DEBT

2016: AMBITION TO MAINTAIN EBITDA AT 2015 LEVEL
Outlook 2016

**EBITDA***
Ambition to maintain 2015 level

**CAPEX**
SEK 14-15 billion

**DIVIDEND**
>80% of FCF - at least SEK 2 per share

* Excluding non-recurring items, in local currencies, excluding acquisitions and disposals
** Excluding license and spectrum fees, currency fluctuations may impact the reported number in Swedish krona

Q & A
Debt maturity schedule

Debt per Q4 2015
- Gross debt SEK 96.9 billion
- Net debt SEK 55.7 billion
- Net debt/EBITDA 1.53x

Liquidity position TeliaSonera

<table>
<thead>
<tr>
<th>Committed bank lines</th>
<th>Maturity</th>
<th>Size</th>
<th>Amount undrawn</th>
</tr>
</thead>
<tbody>
<tr>
<td>Syndicated revolving</td>
<td>Dec 2017</td>
<td>EUR 1 billion</td>
<td>EUR 1 billion</td>
</tr>
<tr>
<td>credit facility</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revolving credit facility</td>
<td>June 2017</td>
<td>EUR 1 billion</td>
<td>EUR 634 million</td>
</tr>
</tbody>
</table>

Total liquidity surplus, approximately SEK 28.4 billion

December 31, 2015
Financial summary Q4 2015

<table>
<thead>
<tr>
<th>Metric</th>
<th>Oct-Dec 2015</th>
<th>Oct-Dec 2014</th>
<th>Change (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales (SEK million)</td>
<td>22,655</td>
<td>21,399</td>
<td>+5.9</td>
</tr>
<tr>
<td>Change local organic (%)</td>
<td>+2.9</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Service revenues (SEK million)</td>
<td>18,521</td>
<td>17,738</td>
<td>+4.4</td>
</tr>
<tr>
<td>Change local organic (%)</td>
<td>+1.1</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EBITDA* (SEK million)</td>
<td>6,556</td>
<td>5,902</td>
<td>+11.1</td>
</tr>
<tr>
<td>Change local organic (%)</td>
<td>+9.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EBITDA* Margin (%)</td>
<td>28.9</td>
<td>27.6</td>
<td>+1.3pp</td>
</tr>
<tr>
<td>EPS (SEK)</td>
<td>-0.70</td>
<td>0.68</td>
<td>-</td>
</tr>
<tr>
<td>Free cash flow (SEK million)</td>
<td>2,691</td>
<td>1,635</td>
<td>+64.6</td>
</tr>
</tbody>
</table>

* Excluding non-recurring items
## Financial key ratios

<table>
<thead>
<tr>
<th></th>
<th>Dec 31, 2015</th>
<th>Dec 31, 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Return on equity*, %</td>
<td>9.3</td>
<td>15.0</td>
</tr>
<tr>
<td>Return on capital employed*, %</td>
<td>8.9</td>
<td>12.2</td>
</tr>
<tr>
<td>Equity/assets ratio, %</td>
<td>35.1</td>
<td>38.0</td>
</tr>
<tr>
<td>Net debt/equity ratio, %</td>
<td>62.5</td>
<td>57.4</td>
</tr>
<tr>
<td>Net debt/EBITDA** ratio, multiple</td>
<td>1.53</td>
<td>1.68</td>
</tr>
<tr>
<td>Net debt/assets ratio, %</td>
<td>21.9</td>
<td>21.8</td>
</tr>
</tbody>
</table>

* Rolling 12 months  ** Rolling 12 months, excluding non-recurring items

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## Forward-looking statements

Statements made in this document relating to future status or circumstances, including future performance and other trend projections are forward-looking statements. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There can be no assurance that actual results will not differ materially from those expressed or implied by these forward-looking statements due to many factors, many of which are outside the control of TeliaSonera.